

# CRÉDIT AGRICOLE CREDITOR INSURANCE

**CACI Life Designated Activity Company (DAC)**

## SOLVENCY AND FINANCIAL CONDITION REPORT

# 2019



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## SUMMARY

This is the solvency and financial condition report (SFCR) of CACI Life DAC (CACI / the Company) in accordance with Solvency II and more specifically the Pillar 3 public disclosures required under the European capital requirements directive. The aim of this report is to provide a holistic overview of CACI Life DAC insurance business in a Solvency II environment. The report, together with the various quantitative reporting templates (QRT), provides detailed information about the company business operations and performance, the adequacy and appropriateness of its system of governance, the valuation differences between its Irish GAAP and Solvency II balance sheets and an assessment of its solvency.

This report was presented to the Audit Committee on 14 April 2020 and approved by the Board of Directors of CACI on 15 April 2020.

The principal activity of the Company is to underwrite protection life insurance business in several European countries including France, Italy, Germany, Spain, Portugal, Poland, Belgium and Scandinavia. The Company is a member of the Crédit Agricole Assurances group (CAA).

### **Business and Performance**

The Company underwrites protection life insurance business and reported premium income of € 663,425k for the year. Investment income performed well during the year given improving market conditions and portfolio diversification. Further information is contained in sections A2 and A3.

### **Systems of governance**

The Company is equipped with a system of governance that provides for sound and prudent management. The board of directors define the guidelines of the Company's activities and ensures their consistent implementation. The board is also responsible for the legal, regulatory and administrative rules adopted pursuant to the implementation of Solvency II. This system of governance contributes to the realisation of the strategic objectives of the Company and guarantees an effective control of its risks considering their nature, scale and complexity.

### **Risk profile**

The main risks for the Company are the life underwriting risk followed by the market risk. The risk profile describes the risks whether covered by the standard formula or not that are identified, measured and controlled using quantitative data, mitigation techniques and sensitivity analysis.

### **Prudential balance sheet valuation**

The reporting date for CACI's solvency balance sheet is 31 December.

The solvency balance sheet is based on an economic valuation of assets and liabilities:

a. Assets are measured at the amount for which they could be exchanged between knowledgeable willing parties in an arm's length transaction;

b. Liabilities are measured at the amount for which they could be transferred or settled between knowledgeable willing parties in an arm's length transaction. In most cases the local accounting standards provide a valuation at fair value in accordance with the Solvency II principles. The main exceptions are technical provisions (gross and ceded) which have a different valuation basis using best estimate principles and the elimination of intangible assets.

In most cases the Irish accounting standards provide a valuation at fair value in accordance with the Solvency II principles. The main exceptions are technical provisions (gross and ceded) which have a different valuation basis using best estimate principles and the elimination of intangible assets.

### **Capital management**

The Company has adapted a capital management policy that describes the procedures to manage, monitor and classify own funds as well as financing process. At 31 December 2019, the Company's eligible own funds amounted to € 331,745k and a solvency capital requirement of € 219,655k and a minimum capital requirement (MCR) of € 90,481k. No transitional measures have been applied by the Company to calculate its solvency capital requirement.

The solvency ratio of the company is 151% and MCR ratio is 367%.

# A. BUSINESS AND PERFORMANCE

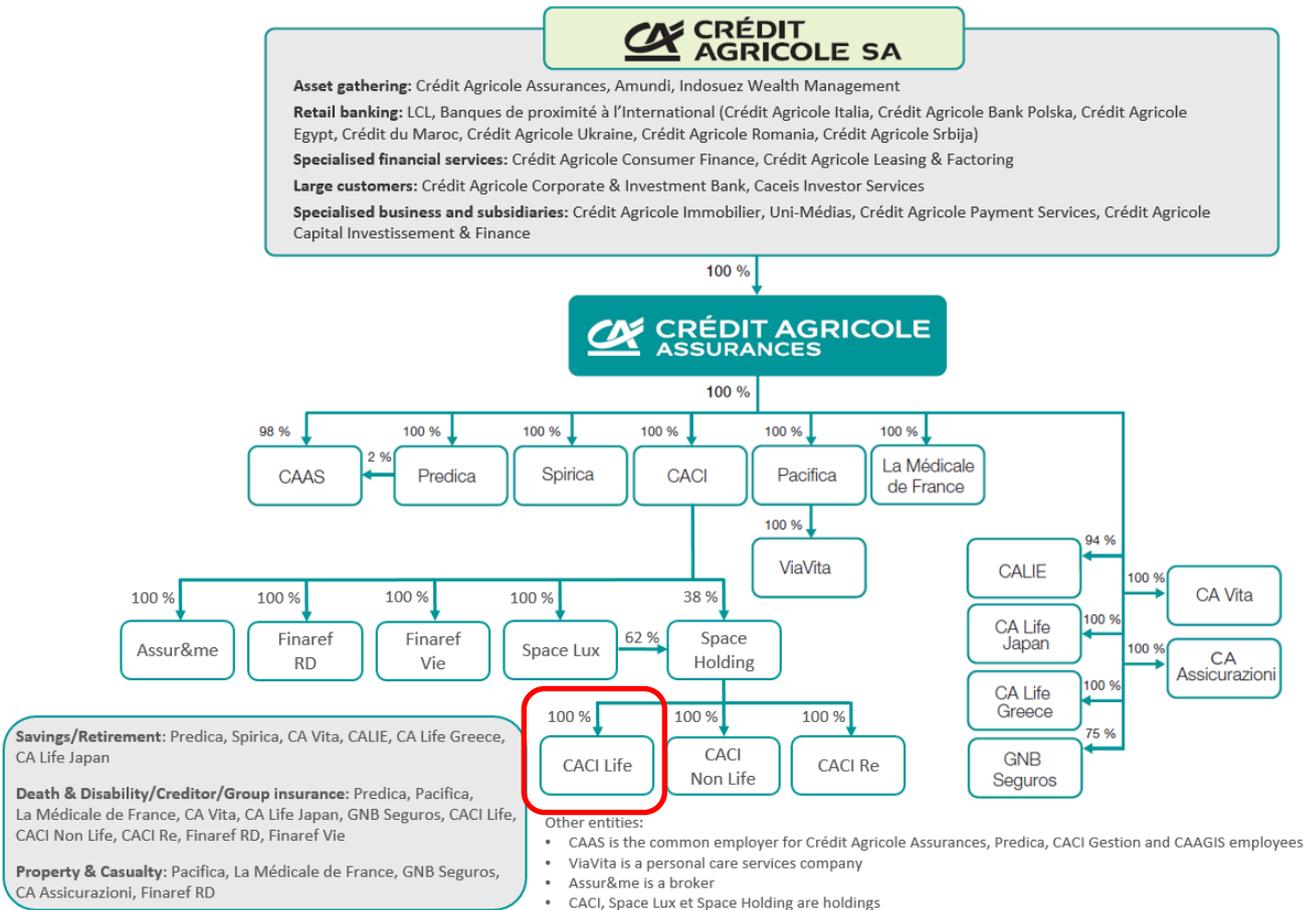
## A.1 Business

### A.1.1 Introduction

CACI Life DAC (CACI / the Company) is a designated activity company incorporated in Ireland, with a registered office at Beaux Lane House, Mercer Street Lower, Dublin 2.

The principal activity of the Company is to underwrite protection life insurance business in several European countries including France, Italy, Germany, Poland, Spain, Portugal, Belgium and Scandinavia. The Company operates on a freedom of services basis for consumer finance business and freedom of establishment basis for retail banking business.

The Company is a member of the Crédit Agricole Assurances group as illustrated below:



The Company is regulated by the Central Bank of Ireland, which has its offices at New Wapping Street, North Wall Quay, Dublin 1, Ireland.

The Company is audited by PricewaterhouseCoopers, which has its offices at One Spencer Dock, North Wall Quay, Dublin 1, Ireland.

### A.1.2 Significant events and outlook

The Covid-19 epidemic is expected to have significant negative impacts on the world economy, which would worsen if the epidemic were not contained quickly. It leads to supply and demand shocks, resulting in a marked slowdown in activity, due to the impact of containment measures on consumption and the distrust of economic agents, as well as production difficulties, supply chain disruptions in some sectors; and slower investment. The result would be a marked drop in growth, or even technical recessions in several countries. CACI Life could also be impacted. These consequences would impact the activity of the counterparties of the banks and, in turn, of the banks themselves. Crédit Agricole S.A., which announced support measures for its corporate and individual customers during the crisis, will be affected by the impact of the crisis on its revenues and results.

The extent and duration of these impacts are impossible to determine at this stage.

## A.2 Underwriting Performance

As mentioned previously, the Company underwrites protection life business which is categorized under “other life assurance” in accordance with Solvency II standards. The Company distributes its products principally through Crédit Agricole group partnerships including Retail banks in France and Italy; and Consumer finance companies.

Retail banks products are typically mortgage, personal and professional protection products whilst consumer finance products cover personal credit and loan facilities.

### Performance by line of business and by country:

The table below summarises the underwriting performance of the Company in 2019 and 2018 within its main countries:

(€ '000)	2019					
	France	Italy	Poland	Germany	Others	Total
Premium written	366,046	212,100	27,809	40,233	17,237	<b>663,425</b>
Premium earned	365,190	123,587	39,895	28,563	15,360	<b>572,595</b>
Claims incurred	(77,295)	(70,160)	(9,502)	(5,266)	(1,792)	<b>(164,015)</b>
Change in other technical provisions	(6,453)	136	5	47	45	<b>(6,220)</b>
Expenses incurred	(223,851)	(72,168)	(28,732)	(23,243)	(12,541)	<b>(360,535)</b>
Reinsurance ceded	(12,933)	16,265	(491)	(53)	(133)	<b>2,655</b>

(€ '000)	2018					
	France	Italy	Poland	Germany	Others	Total
Premium written	348,246	215,054	30,586	32,292	17,988	<b>644,166</b>
Premium earned	347,388	136,308	43,976	27,857	14,028	<b>569,557</b>
Claims incurred	(89,222)	(27,280)	(6,152)	(5,183)	(2,013)	<b>(129,850)</b>
Change in other technical provisions	(4,694)	(190)	78	(5)	(40)	<b>(4,851)</b>
Expenses incurred	(224,820)	(96,439)	(35,780)	(21,833)	(11,641)	<b>(390,563)</b>
Reinsurance ceded	(7,579)	(2,014)	312	(589)	(68)	<b>(9,938)</b>

Note: The figures stated above are gross of reinsurance with the exception of reinsurance ceded.

The company reported written premiums of € 663,425k in 2019, an increase of 3% compared with 2018, with France contributing more than 50%. The other main countries where CACI operates are mainly Italy, Poland and Germany.

The Company’s largest country by premium underwritten remains **France** accounting for 55% of total business. Premiums written in France which cover both retail banking and consumer finance products increased by 5% compared to prior year driven by growth in protection products covering mortgages

loans. Consumer finance business also increased during the year despite market conditions and competition.

In **Italy** the Company's second largest market with 32% of total business, reported a slight decrease of 1% on premiums written to € 212,100k due to the downturn in the car market industry, consumer finance and associated insurance products.

Premiums written in **Germany** the Company's third largest market increased by 25% to € 40,233k due to strong growth in credit volumes provided during 2019.

In **Poland**, premiums written amounted to € 27,809k representing 4.2% of total business. Premiums underwritten fell by 9% in line with lower production of loans by partnerships; change in product mixes sold and increased market competition.

**Claims incurred** of € 164,015k include claims paid and variation in claims reserving (claims outstanding and incurred but not reported). The increase of 26%, compared to prior year, is due predominately to additional claims reserving on the Italian dormant policies, a situation whereby the policyholder died during the policy term and the beneficiaries did not subsequently claim the insurance benefit.

**Expenses incurred** (gross of reinsurance) amounted to € 360,535k include the acquisition cost of premiums sold by distributors, the variation in the deferred acquisition costs for longer duration insurance covers; the allocation of operating expenses and the cost of medical fees. The overall decrease in expenses year on year is mostly due to the reduction of variable additional commission associated with the technical performance.

The Company uses **reinsurance** to protect against adverse claims experience and reviews its policies on a regular basis. This is evident in 2019 as the Company has a number of reinsurance treaties in place protecting its Italian business as described above.

Overall the Company produced a reasonable underwriting result despite the higher claims incurred net of reinsurance.

## A.3 Investment Performance

2019 produced satisfactory economic results recovering from the losses in the previous year, with the easing in the US / China trade war and reduced uncertainty around Brexit following the UK election results.

The Fed lowered the benchmark federal funds rate three times during 2019 in a bid to extend the business cycle. In September, the European Central Bank (ECB) unveiled a comprehensive package of monetary easing measures in hopes of encouraging consumption and investment to bolster growth and inflation. The ECB lowered short-term interest rates 10 basis points to -0.50% and announced the restart of quantitative easing measures through its asset purchase program.

US equities made gains during the year, particularly in fourth quarter as trade uncertainty faded with the US and China's "phase one" trade deal announcement.

Eurozone shares advanced, supported by signs of better economic data from Germany as well as optimism surrounding the US and China trade deal.

The investment performance of the Company for 2019 and 2018 as reported in its Irish GAAP financial statements is shown below:

(€ '000)	31/12/2019	31/12/2018
Fixed rate securities	10,258	10,777
Other financial investments	5,066	3,605
Cash at bank	168	74
Gains and losses recognised through income statement	4,226	(1,825)
<b>Total financial income</b>	<b>19,718</b>	<b>12,631</b>
<b>Investment expenses</b>	<b>(425)</b>	<b>(299)</b>
<b>Financial income net of expenses</b>	<b>19,293</b>	<b>12,332</b>

The investment performance realised in 2019 was mainly driven by the performance of the equity funds portfolio; income received increased by 40% to € 5,066k whilst change in fair value through profit and loss amounted to € 4,226k in the year.

Income from fixed rate portfolio decreased slightly due to the lower market rates on offer in 2019.

Investment expenses incurred relate to investment management fees, custodian fees and transaction charges.

### Gains and losses recognised directly in equity

The gains and losses recognised directly in equity such as they appear in the Irish GAAP financial statements for 2019 amount to € 24,725k which represent the net unrealised gains (change in fair value) on financial investments.

## A.4 Other

Other charges and income as reported in the Company's local financial statements comprise of corporation and deferred taxation.

## B. SYSTEM OF GOVERNANCE

### B.1 General information on the system of governance

The general organisation of the Company is articulated around:

- Board of Directors and General management;
- Hierarchical operation (department – function) and
- Transverse operation carried out by committees

Moreover, some functions are outsourced to CAA Group such as those that are provided by the investment management, management of corporate communication, and internal audit.

#### B.1.1 Role, responsibilities and duties of participants governance

##### B.1.1.1 Board of Directors

The **Board of Directors of CACI** has responsibility for compliance with the legal, regulatory and administrative requirements pursuant to the Solvency II directive and all other relevant laws and regulations. The Board meets at least four times per year and is comprised of six members as at 31 December 2019.

The Board is responsible for the effectiveness of the system of risk governance, setting the risk appetite and risk tolerance limits and approving the principal risk management policies for CACI. The Board must comply with the Corporate Governance Requirements for (Re) Insurance Undertakings, 2015 of the Central Bank of Ireland which has been in force since 2011 and is a detailed framework stipulating requirements as to good and appropriate systems of governance, control and risk management.

To this end, it determines appropriate actions which are in line with Crédit Agricole Assurances group (CAA group) strategy and approves its general organisation, its system of risk governance and management, and its internal control framework, whilst relying on certain Group functions and expertise for some disciplines. It ensures that these are appropriate for the nature, scale and complexity of operations and reviews them at regular intervals to guarantee sound and prudent management of the business. It is thus involved in understanding the principal risks incurred by CACI and in setting limits, and is kept informed on a regular basis as to whether these are observed. It ensures that the system of risk governance introduced at Group and CACI level provides integrated, consistent and effective management.

The Board interacts with senior management - the Dublin Management Committee (DMC) overseeing its stewardship, and the heads of the key functions, who, keep it informed of business trends and of the results of internal control within the Group.

### B.1.1.2 Committees under the responsibility of the Board of Directors

#### **Audit Committee**

It has three directors as its members, two independent non-executive directors and one non-executive director from within the CAA Group. The Company Secretariat Assistant of CACI attends all meetings coordinating the agenda with the Chair, documenting the minutes and action points and follows up on same.

Committee meetings may also be attended by the Statutory Auditors and any person responsible for or authorised to report on matters related to risk controls, audit work, finance and accounting, duly invited at the discretion of the Chairman.

The Committee meets at least three times a year when convened by its Chairman. The Committee reports on its work at the subsequent meeting of the Board of Directors and informs the Board as swiftly as possible of any difficulties it encounters.

Its mission is to provide a link between the Board and the external auditors; it is independent of the Group's management and can make recommendations in respect of the appointment of external auditors and for reviewing the scope of the audit.

It helps the Board in its general oversight of CACI accounting and financial reporting practices, internal controls and audit functions, and is directly responsible for making proposals for the appointment, compensation and oversight of the work of CACI's independent auditors.

#### **Risk Committee**

As part of its mission, the Risk Committee is authorised by the Board to oversee and advise on CACI's risk management systems and controls ensuring that risk appetite is appropriate and adhered to and that key risks are identified and managed. That includes the appropriate management of the Company's investment portfolio.

The Committee has three at the moment members appointed by the Board comprising an executive director and two non-executive directors of CACI. The Company Secretariat Assistant of CACI attends all meetings coordinating the agenda with the Chair, documenting the minutes and action points and follows up on same.

The Chief Risk Officer of CACI attends most meetings for part of the agenda and any other members of senior management or staff may be requested to attend and report to it accordingly.

The Committee has a minimum of two meetings per year per its Terms of Reference and typically meets at least four times a year.

#### **Ad Hoc Committees**

The Board may decide to set up committees responsible for considering specific matters falling within its jurisdiction. Such committees operate under its responsibility.

### B.1.1.3 General Management

The Managing Director of CACI is supported by the Head of Compliance & Regulatory Affairs, Head of International Development & Data Management, Head of Actuarial and Underwriting, Head of Operations, Head of Human Resources and the Financial Controller.

The general management (DMC) of CACI puts in place the operational arrangements for implementation of the strategy decided upon by CACI's Board of Directors and reports to the latter on its actions. It proposes priorities to the Board and oversees the formulation policies that the Board approves. It procures the establishment of effective decision-making procedures, an organisational structure clearly stating reporting lines, assigns internal control roles and responsibilities and endeavours to allocate adequate resources.

It seeks to ensure that key information about entities and the Group is reported regularly and correctly documented, the main system failings are identified and remedial measures implemented.

It interacts appropriately with the committees implemented within CACI, the key function managers and the Risk and Permanent Control Department to ensure risk management and control of internal systems, and that the risk management strategies and limits are compatible with the financial position (level of own funds, earnings) and strategies set for the Group.

It holds a monthly management meeting (MMM) with other managers, key function holders and Branch Managers for Italy and France.

The executive committee CODIR of the CAAPE business unit (Accident & Health and PPI businesses within the Crédit Agricole Group) with representation from DMC has responsibility for the validation of proposed strategic directions and to undertake studies or reviews on the transversal issues of general management and the direction of companies within the CACI Group.

Certain functions are located centrally within the CAA Group, such as those performed by the Investment division and the Internal Audit division.

#### B.1.1.4 Key functions

Four key functions form part of the systems of governance, namely:

- risk management function,
- actuarial function,
- compliance function,
- internal audit function

These key functions inform and guide the Company in the requirements of the system of governance.

They have the authority and the independence required to perform their duties and missions.

## **CACI - Risk Management Function**

### Function's roles and responsibilities

The Risk Management function is organised in accordance with the internal standards and organisational principles of the Crédit Agricole Group. Banking standards are adapted and supplemented to incorporate the risks inherent in the insurance business line and the requirements of the Solvency II directive. The Risk Management function aims to meet CACI's and CAA Group's following goals:

- Possessing a risk management framework and risk management strategy,
- Implementing a risk management system (detection, measurement, control, management and reporting),
- Meeting the steering and communication needs,
- Meeting requests for analysis of the risks originating from the various parties involved.

### Organisation of the function and relationship with other divisions and insurance entities

The Risk Management function is built around:

- Chief Risk Officer - Pursuant to the Corporate Governance Requirements of the Central Bank of Ireland, CACI and the Group organisation and governance structure, the position of Chief Risk Officer exists, which reports to the Chairman of the Risk Committee and CEO on all matters concerning the risk appetite and strategy. Such a position is a Pre-Approved Control Function of the Central Bank of Ireland under its Fitness & Probity regime.
- Risk & Permanent Control Team - this team under the supervision of the Chief Risk Officer monitors the risk and control environment and receives reporting from CACI's key functions and management.

It is supported by:

- Contributions made by other key functions, especially the actuarial function on technical risks and the Group's and entities' internal control frameworks,
- Group risk management systems deployed in the entities.

## **CACI - Actuarial Function**

### Function's roles and responsibilities

The Guidelines issued by the Central Bank of Ireland in 2013 required the Actuarial Function to be in place from 1 January 2014. The role of Actuarial Function has been outsourced to Milliman.

The mission of the Actuarial Function is to:

- ensure the reliability and adequacy of technical provisions in terms of risk. The Actuarial Function is expected to inform the Board of this adequacy;
- to express an opinion of the overall underwriting policy
- to express an opinion on the adequacy of reinsurance arrangements
- to contribute to the effective implementation of the risk-management system in particular with respect to the risk modelling underlying the calculation of the capital requirements.

### Organisation of the function and relationship with other divisions and insurance entities

The Group Actuarial function builds on the principles of subsidiarity. Each subsidiary has the requisite resources to manage the risks arising in its business activities and puts in place a solo actuarial function compliant with the Solvency II requirements and the principles of proportionality (controls and analyses by the Group Actuarial function are concentrated in the material activities/portfolios/risks at Group level). Group Actuarial Function also issues standards and guidelines, to be implemented by each entity's Actuarial Function.

Separately from the operational functions in keeping with the segregation of duties principle, each entity's actuarial function is primarily tasked with:

- coordinating the calculation of prudential technical provisions;
- guaranteeing the appropriateness of methodologies, underlying models and assumptions used to calculate the prudential technical provisions;
- assessing the sufficiency and quality of the data used to calculate prudential technical provisions;
- issuing an opinion on the overall underwriting policy and on the suitability of the reinsurance arrangements put in place.

## **CACI - Compliance Function**

### Function's roles and responsibilities

The Compliance Function, overseen by a function manager, the Compliance Officer as designated by CACI's Managing Director, aims to protect CACI against the risk of non-compliance with the law, regulations and internal standards of the Crédit Agricole S.A. Group. Its organisational principles are predicated on:

- The requirements the Solvency II framework,
- The organisational principles of the Crédit Agricole S.A. Group's Compliance business line as laid down in Procedural Memo NOP 2010-06 (implementation of Compliance within the Group) and the Group's Compliance procedures,
- Corporate Governance Requirements of the Central Bank.

The role of the Compliance Function is to:

- Implement a consistent and clear framework of operation for CACI, within the Crédit Agricole S.A. Group,
- Obtain a consolidated overview of the risks of non-compliance and demonstrate that they are under control,
- Ensure that new products, partnerships and distribution channels are properly validated prior to launch in terms of oversight and governance,
- Facilitate sharing of the best practices applicable more specifically to the Insurance business for the prevention of risks of non-compliance,
- Monitor the risks specific to the Group,
- Arrange compliance training for staff as required by the Group and regulation,
- Handle communications related to its duties,
- Represent the Group vis-à-vis the regulator and the supervisory authority while drawing support from consistent non-compliance risk governance across the Insurance business.
- Ensure submissions and filings are made to the Central Bank of Ireland concerning Fitness & Probity requirements, Anti money laundering (AML) and other compliance matters,
- Implement policies, procedures and frameworks relevant to financial security-AML, fraud, and the United States office of foreign assets control (OFAC) sanctions

### Organisation of the function and relationship with other divisions and insurance entities

The Compliance Officer (Compliance Manager – DPO) reports hierarchically to the Head of Compliance & Regulatory Affairs and functionally to the Chief Risk Officer. She also reports functionally to CAA's Head of Compliance.

## **CACI Group - Internal Audit function**

### Function's roles and responsibilities

The Internal Audit function is under the responsibility of the Head of Internal Audit and acts as a third-level control across the entire Group and aims to ensure the correct measure and control risks; the adequacy and effectiveness of the control devices, compliance of operations with respect for procedures, the correct implementation of corrective actions, and to assess the quality and effectiveness of the operation. They provide a professional and independent opinion on the functioning and the internal control of the Group and its entities. These duties help to provide CACI's Managing Director, the Boards of Directors, the Audit Committee with a professional and independent opinion on the Group's operations and internal control.

The Head of Internal Audit is authorised by the Central Bank of Ireland as a Pre-Approved Control Function under its Fitness & Probity regime.

### Organisation of the function and relationship with other divisions and insurance entities

The Internal Audit function (DAA) is discharged at the level of the Crédit Agricole Assurances Group by the CAA Group's Head of Audit. DAA's organisational framework, principles and arrangements are laid down in the internal audit policy approved by the Board of Directors of the CAA Group and of its subsidiaries. Furthermore, to guarantee his/her independence, the CAA Group's Head of Audit has dual reporting lines to both Crédit Agricole's Audit-Inspection business line and to CAA Group's Chief Executive Officer. The CEO makes sure that the requisite resources are provided so that it can perform its duties.

## **B.1.2 Material changes in the system of governance**

During the 2019 financial year, there were no material changes in terms of committee procedures.

## **B.1.3 Information on the remuneration policy**

The Company follows the remuneration policy aligned with that of the Crédit Agricole Group.

Responsible remuneration policies are adopted to prevent any excessive risk taking by its officers and employees in respect of all stakeholders: employees, customers and shareholders.

### **B.1.3.1 Overview and main components of the remuneration policy**

#### **Board of Directors**

##### Directors' fees

The aggregate allocation of directors' fees is disclosed in the audited financial statements and is approved every year at the shareholder Annual General Meeting.

Non-executive members of the Board of directors receive a fixed fee which is set at a level on a par with the rest of the local market and reflects the qualifications and contribution required in view of the complexity of the business, the extent of the responsibilities and the number of board meetings.

Total emoluments of directors are stated in the notes to the financial statements to include interest in shares in CA Group, where relevant, and approved at the shareholder's Annual General Meeting.

### **General principles**

CACI's Remuneration Policy is prepared in line with the Crédit Agricole S.A. Group's ethos. This policy is reviewed and approved every year by CACI's Board of Directors.

The Remuneration Policy is also prepared in line with Corporate Governance Requirements of the Central Bank.

### **Objectives**

Taking into account the specific characteristics of its business lines, its legal entities and country specific legislation, the Group aims to develop a remuneration system providing employees with rewards in keeping with those customary in their reference markets to attract and retain the talent that the Group needs. Remuneration is linked to individual performance and also to the collective performance of the business lines. Lastly, the remuneration policy tends to curb excessive risk-taking.

CACI's remuneration policy is thus tailored to reflect the objectives set by the Group, while striving to adapt them to the various employee categories and the specific features of the Insurance market.

For CACI, it is a general principle of the performance based remuneration that it is awarded in a manner which promotes sound and effective risk management and does not induce or encourage excessive risk-taking beyond the level of tolerated risk. This is done by ensuring that the criteria chosen for targets are appropriate.

### **Governance**

On a day to day basis the management of remuneration is carried out by the Managing Director and Head of Human Resources.

The Board has decided that, given the size and profile of CACI, the establishment of a Remuneration Committee is not warranted. The Board is satisfied that there are robust systems in place for measuring and monitoring remuneration of staff and management in alignment with performance and the business strategy of CACI.

The Remuneration Policy is in line with the business strategy, objectives, values and long-term interests of the Companies and Group.

#### **B.1.3.2 General principles objectives and governance framework for CACI's Remuneration Policy**

### **Employees**

Initial salaries for posts are determined by management based on a range of factors including, benchmarking on the basis of salary surveys in the local market, individual experience and competences and Group budgetary guidelines. Proportionality is applied and in considering the nature, scope and complexity of the business activities, the underlying risk profiles of the business activities that are carried out is taken into account.

A formal salary review is conducted by management each year with each employee and salaries may be adjusted based on local market conditions and to take account of individuals increase in skills and competencies.

A Performance Management System operates to:

- Create a clear direction for employees by ensuring that work is aligned with the strategic efforts and directions of the company;
- Assist employees to improve performance;
- Provide an equitable and transparent framework for regular and constructive discussions between managers and employees;
- Create a process for determining how performance should be rewarded, improved and identifying unsatisfactory performance.

An individual-related bonus may be paid to all permanent employees contingent on achieving agreed targets.

In addition a collective bonus may be granted based on a series of group objectives which are proposed each year by the Managing Director in consultation with the Group Executive Committee. The latter is used as the determination for the variable element of the bonus scheme.

#### **B.1.4 Main characteristics of material transactions with shareholders**

The main material transactions during the 2019 financial year can be classified under the following heading:

##### **Dividends**

Changes in shareholders' equity during 2019 were largely triggered by a dividend payment to its shareholder Space Holding (Ireland) and ultimately to CACI S.A. and Space Lux S.A. during the year:

- Distribution in cash amounting to an interim dividend € 6,644k.

## B.2 Fitness and Probity

### B.2.1 Overview and requirements

The Crédit Agricole Assurances Group and the Company has formally defined the rules for assessing and documenting the (individual and collective) fitness and probity of the relevant individuals (Board members, effective managers and key function-holders) in its “fitness and probity policy for the Crédit Agricole Group’s insurance companies”. This policy is reviewed annually by the Board.

### B.2.2 Regulatory fitness and probity requirements

#### **Regulatory fitness requirements**

##### Collective fitness of the Boards of Directors

Collective fitness is assessed based on all the qualifications, knowledge and experience of its members. It reflects the various duties allocated to each of these individual members to ensure appropriate diversity of qualifications, knowledge and relevant experience. The ultimate goal is to guarantee the undertaking is managed and supervised in a professional manner.

##### Individual fitness of the directors, effective managers and key function-holders

The assessment of individual fitness:

- **For directors:** is a means of both assessing individual functions they are responsible for and determining collective fitness
- **For effective managers and key function-holders:** reflects qualifications and experience in a manner commensurate with their remit. It also reflects whether they have previously held office and all the training they have received throughout their term in office.

##### Skills

Five areas of skills are listed in the Solvency II regulation for assessing individual and collective fitness. They are insurance, financial, accounting, actuarial and management.

The Board of Directors must collectively possess the requisite knowledge and experience of insurance markets and capital markets, corporate strategy and business models, governance systems, financial and actuarial analysis and of the statutory and regulatory requirements applicable to the insurance undertaking.

#### **Regulatory probity requirements**

##### Principles

Probity is assessed by ensuring that each individual has not been convicted of an offence related to money-laundering, corruption, trading in influence, misappropriation of corporate assets, drug trafficking, tax fraud, personal bankruptcy, etc. Individuals’ reputation and integrity are also taken into account in the assessment.

### Unfit persons

Individuals who are convicted of such an offence must leave office within one month of the court's definitive ruling.

### Evidence

Evidence is required to support probity and consists, at the very least, of submission of criminal records or, failing this, an equivalent document issued by a competent legal or administrative authority.

### **Regulatory requirements to notify the supervisory authority**

The supervisory authority must be notified of all active effective managers and key function-holders and of all appointments and reappointments.

The Compliance Officer is responsible for identifying the requisite information for preparing notifications submitted to the Central Bank of Ireland.

## **B.2.3 Fitness and probity assessment and documentation process**

### **Arrangements for assessing fitness**

#### Individual fitness

The assessment is based predominantly on the experience gained (current duties, previous appointments, etc.), and the assessment principles adopted reflect:

- For effective managers and key function-holders: the assessment of their skills, in all five areas for effective managers and in their particular area of responsibility for key function-holders, which will be based on their qualifications, previous appointments, experience, training attended, which will be presented in detail in the submissions sent to the Central Bank of Ireland in respect of the duties they perform within an insurance company.
- For directors: the assessment of their fitness in all five areas (listed in section 2), which is based on their qualifications, previous appointments and experience and authorisations in the management role they perform.

A supporting document has been prepared to help listing qualifications, appointments, experience and training attended. All directors and senior managers complete this document entitled "Assessment and documentation of Skills/Experience/Knowledge".

This tool for assessing individual competence should be completed for the first time prior to the entry into force of the Solvency II on 1 January 2016 and since then updated after every training course or change in appointments.

#### Collective fitness

The collective fitness of the Boards of Directors is assessed based on consideration of all directors' individual skills. The qualifications, appointments and experience should all be brought to bear and the level of competence in the five areas required by the Solvency II Directive verified to establish and offer training plans for directors.

Together with the document requested for assessing individual fitness, a questionnaire evaluating the expected level of skills in each of the five areas has been introduced for directors. This is known as the “Self-assessment of Solvency II-related knowledge” questionnaire. For directors already in office, it was completed on the introduction to the Solvency II framework on 1 January 2016 and updated regularly. For new directors, it should be completed upon their appointment.

Annual Board evaluation is carried out.

### **Training plan**

The results of the skills evaluations are analysed to determine the training plans that need to be implemented.

- Effective managers and key function-holders: upon their appointment and depending on the needs identified, training plans may be arranged and followed by effective managers and key function-holders on an individual basis.
- Directors: the general training plan proposed is identical for all the members of the same board. Following discussions with the Chairman, individual Directors may express certain training gaps which are catered for in the Board schedule of training, either backing up the collective training plan or taking place in sessions arranged specially for one individual.

## B.3 Risk management system including ORSA

### B.3.1 Risk management system

CACI operates an effective risk management system which conforms to the Crédit Agricole Assurances group (CAA group) risk strategy and in the operating principles of the insurance risk management business line. This has a matrix structure, with entity-level organisations one axis and Group approaches by type of risk on the other. The Chief Risk Officer is responsible of the overall supervision of risks within CACI.

To ensure the implementation of its objectives, CACI defines the control and monitoring framework for the various risks to which it is exposed (financial risks, technical risks and operational risks).

In particular global limits and relative warning levels, the processes and the necessary procedures of information to permanently reveal, measure, control, manage and declare, the risks to the individual and aggregated levels, to which they are or could be exposed as well as the interdependences between these risks in the risk management policy.

Risk mapping is a tool that can be used to identify and assess the risks to which the Company is exposed. It harnesses the measurement systems already in place, which have been standardised within CACI – risk dashboard, operational risk mapping updated on a regular basis, results of permanent control indicators, incident and operational loss compilation, audit assignment conclusions, etc. Aside from identifying the principle risk exposures, CACI permanently monitors the risks related to its activities.

The Risk Strategy is reviewed and modified annually by the Risk Committee. This document is directly linked to the “Risk Appetite Statement” which aims to ensure:

- That CACI has sufficient capital to meet policyholder obligations as they fall due by maintaining sufficient capital to withstand adverse shocks;
- That CACI has enough available assets to cover its solvency capital requirements;
- That CACI comply with the regulatory requirements, the CAA policies and the rules of good management.

This risk appetite statement reflects the current approach whereby measures are set for various exposures which are then monitored to ensure compliance. This aligns with CAA’s current approach to risk monitoring. This is reviewed at least annually by the Risk Committee and Board at their meetings.

A quarterly risk dashboard is produced for CACI, which feeds from indicators normalized by risk management and which allows monitoring of the risk profile and identifies the possible deviations. Any deviation is presented to the board and there are provisions to report to the Central Bank of Ireland (linked to the level and indicators associated with each risk) if necessary.

Senior management and key functions all contribute to risk management system process whether through writing policies, exercising required controls and proposing improvements.

### B.3.2 Own Risk and Solvency Assessment (ORSA)

The Own Risk and Solvency Assessment (ORSA) is produced by CACI on a solo basis and also for inclusion on a consolidation basis for CAA group. It is overseen by the Risk Management function, with a special contribution from the Actuarial and Finance functions, and is predicated on the existing risk management framework (Risk Strategy in particular).

The ORSA approach is integrated into the operation of the company and is part of the decision-making processes in place, both at the strategic levels or even operational management. The Company synchronizes its ORSA with the preparation of its budget process (medium term Plan) and use the results and analyses to refresh, consistent with budget items and capital planning, its framework of palatability and its policies. At the operational level, allocation studies, pricing include economic ORSA criteria.

The ORSA (solo basis and group basis) is carried out annually but may be updated during the year in the event of a major change in the environment or risk profile. It is derived from calculations and information produced by entities at solo level based on use of the standard formula, the overall consistency of which is safeguarded by the reference guidance framework established by CAA:

- Group forward-looking ORSA guidelines setting out key points of methodology
- Group ORSA scenarios applied by all the entities and established in line with the CAA Group's consolidated risk profile. That does not exclude the insurance companies from supplementing these with scenarios capturing the significant risks affecting them and not reflected in Group scenarios.
- A set of common indicators shared at Group level used as input for the minimum common base of the Group and entities' risk dashboard and thus facilitating assessment of the risk profile at every level, the aggregation of the indicators and their analysis.

The ORSA exercise in 2019, covered three regulatory assessments of overall solvency needs, continuous compliance and adequacy of the assumptions of the standard formula to the risk profile. The selected scenarios for prospective evaluations have focused mainly on financial stress, given the predominance of financial risk for the CAA group. The financial scenarios analysed included various combinations and severities over an extended period of time of low interest rates, strong increase in bond spreads, strong decrease in equities and changes in our asset mix. Other non-economic scenarios included: a scenario where mis-selling of creditor protection business is highlighted after regulatory and legal investigation, a reputation scenario where there is an event affecting Crédit Agricole Group reputation and generating loss of business, a pandemic event alongside the default of reinsurers, a scenario stressing our operational expenses with regulatory fines and the impact of higher levels of new business with adverse changes to conditions. For each of these scenarios, the assumptions of activity have been adapted to take into account the likely behaviour of the insured.

These works provide evidence on the needs of the Group's financing, in quality and quantity, which allow to define the possible operations of funding to implement (this is discussed in Section E). They also help to identify areas of action in the case of evolution toward one of the adverse scenarios.

## B.4 Internal control system

Internal control is defined as a set of measures implemented to keep a grip on activities and risks of any kind to which the entity is exposed, safeguarding compliance (with the regulations), security and efficiency of operations.

The internal controls of CACI under the responsibility of the Risk & Permanent Control Department ensure there is an adequate internal control framework in place, organised along the lines of the following common principles:

- exhaustive coverage of participants' activities, roles and responsibilities, with the general management directly involved in the organisation and operation of the internal control framework;
- clear definition of tasks, effective segregation of commitment and control functions, decision-making processes based on formal and up-to-date delegations of authority;
- formal and up-to-date standards and procedures, especially from an accounting perspective;
- control system consisting of permanent controls embedded in the processing of operations (1st line) or performed by operational staff who did not set in motion the operations being controlled (2nd line – 1st level) or by dedicated staff (2nd line-2nd level), and periodic controls (3rd line) performed by group internal audit.

Permanent controls plans articulate around a local control plan consisted of controls targeted with regard to the level of critical degree assigned to the processes and to the most significant risks identified in the annual risk mapping. Level 1, 2.1 (defined with the managers of process) and 2.2, and of a reference items "key" level controls 2.2 established by the Group Risk Management Division (DRG), concerning the quality and the smooth running of the monitoring system and the risk management and control.

Each Department is responsible for calculating indicators and implementing a first level of controls.

Risk & Permanent Control Department monitor indicators and organize a second level of controls. A permanent control system is in place with quarterly review raised during the Group Risk and Permanent Control Committee and the CACI Risk Committee.

Three different functions watch the coherence and the efficiency of the internal control system and the respect for these principles, on the whole scope of internal control of CACI:

- Risk and Permanent Control are responsible for both the permanent control and risk management framework;
- Compliance Officer who oversees alignment and coordination in tandem with Group compliance officers;
- Periodic control (internal audit function), which takes action across the entire CAA Group (including the Risk Management and Permanent Control, and Compliance functions), based on an operating method governed by an audit policy.

The Compliance Risk control is integrated into the whole permanent controls system: risk mapping, local and strengthened control plan, and annual reports. These elements contribute to good interaction. Regular links also exist with the internal audit during the preparation of the assignments, and during the audit, the reports and the recommendations issued feeding action plans used, as and whenever necessary, to update the risk mapping.

The Head of Compliance & Regulatory Affairs is authorised by the Central Bank of Ireland as a Pre-Approved Control Function under its Fitness & Probity regime.

The Compliance function covers, the application of the Credit Agricole Group “FIDES” policy, which covers operational procedures; defines the permanent controls plan; and compliance risk management identified during the establishment or the updating of the risk mapping. In addition the Compliance function will also coordinate training programmes; provide information to employees and management and; to issue compliance opinions on various topics, in particular during the launch of new products or new activities to the New Activities and Products committee.

The Compliance Officer is Permanent Secretary of the New Activities and Products Committee and the Head of Compliance & Regulatory Affairs is the Chairman.

The Compliance Officer presents annual objectives to the first Risk Committee meeting of each year and provides a report to the Board quarterly. The Compliance Officer reports annually to the Board in relation to AML and Terrorist Financing.

## B.5 Internal audit function

### B.5.1 General principles

The Internal Audit function conducts its activities in accordance with the Internal Audit Policy approved in 2019 by the Board of Directors of the Crédit Agricole Assurances Group and CACI. This policy – firmly embedded in the framework laid down in the Solvency II Directive – is reviewed on an annual basis. It also complies with the principles and standards laid down by the Crédit Agricole Group’s Audit-Inspection business line (LMAI).

The Internal Audit function has operated centrally since 2010 within Crédit Agricole Assurances’ Internal Audit Division (hereafter called “DAA” - Direction de l’Audit des Assurances). It has 22 employees in Paris and also draws on LMAI’s methodological resources and standards. DAA covers the entire scope of the Crédit Agricole Assurances Group’s internal control perimeter. It also controls directly CACI’s subsidiaries in France and in Ireland: CACI Life, CACI Non-life, Finaref Vie, Finaref RD, CACI Re and their Outsourced Essential Service providers.

Following an assignment conducted by the IFACI (French audit and internal control institute) in May 2015, DAA gained a quality accreditation on 17 September 2015, certifying its compliance with the requirements of the Global Institute of Internal Auditors’ professional standards.

### B.5.2 Role of the Internal Audit function

DAA is responsible for discharging the Crédit Agricole Assurances Group’s Internal Audit function as defined in the Solvency II Directive and “Periodic control” as defined in Article 17 of the decree of 3 November 2014. DAA conducts off- and on-site audit assignments in order to cover all the entities, activities, processes and functions falling within the scope of the Crédit Agricole Assurances Group’s internal control perimeter in France and across the international network (no “sanctuaries”). It also encompasses governance and the activities of the three other key functions defined in the Solvency II Directive. Lastly, it also extends to the outsourcing of services or of critical or important operational functions as defined in the Decree of 3 November 2014.

The annual audit plan is prepared using a risk-based approach. It also employs a risk mapping across the full breadth of activities and the entire system of governance, as well as expected changes in the activities. Both the Crédit Agricole Assurances Group and each of its subsidiaries individually are involved in its design. At these levels (Group and subsidiaries), it gives rise to the formulation of a multi-year audit plan providing an extensive review of activities over a period not exceeding 5 years (reviews may be more frequent, depending on the risk assessment). The audit plan is reviewed annually by the Audit and Accounts Committee for approval by the Board of Directors.

The duties performed by DAA represent insurance rather than advisory duties as defined by the professional standards. They aim to ensure the risk management system and internal control system are both appropriate and effective. This specifically covers:

- accurate risk measurement and proper risk management and control at the activities conducted by the Crédit Agricole Assurances Group (identification, recording, control, hedging);
- appropriate and effective control measures to ensure the reliability and accuracy of financial information, management and operation of the domains audited, in accordance with the framework of standards and procedures in force;
- proper implementation of the remedial measures formulated (including after assignments by the Supervisory Authorities or by the Crédit Agricole Group’s General Inspection);
- assessing the quality and efficacy of the organisation’s general operations.

They can thus provide the administration, management or supervisory body (AMSB) members of the Crédit Agricole Assurances Group or of its entities and the Crédit Agricole Group's Audit-Inspection business line (conglomerate) with an independent professional and objective opinion on the operations, risk management system and internal control system of the Crédit Agricole Assurances Group entities.

## B.6 Actuarial function

### B.6.1 Role and principles

The actuarial function is organised in accordance with the regulatory requirements of Solvency II. It ensures the coordination and the management of the function and is based on the principle of subsidiarity: each entity of the Group CAA organises its actuarial function based on its own specific features and according to the expectations of local regulators. As described previously the Actuarial function is required to:

- coordinate the calculation of technical provisions;
- ensure the appropriateness of the methodologies and underlying models used as well as the assumptions made in the calculation of technical provisions;
- assess the sufficiency and quality of the data used in the calculation of technical provisions;
- compare best estimates against experience;
- inform the Board of the reliability and adequacy of the calculation of technical provisions;
- oversee the calculation of technical provisions in cases where there is insufficient data quality (as set out in Article 82 of the Directive);
- express an opinion on the overall underwriting policy;
- express an opinion on the adequacy of reinsurance arrangements; and
- contribute to the effective implementation of the risk-management system, in particular with respect to the risk modelling underlying the calculation of the capital requirements and to the Own Risk and Solvency Assessment.

### B.6.2 Key deliverables

- The following key deliverables were made during the year:
- Production of quarterly and annual QRTs;
- Production of ORSA;
- Production of Sensitivities at half year-end and year-end;
- Production and improvement of Analysis of Change/Variation Analysis;
- Update of Solvency II Reserving Policy including improved documentation of expert judgements;
- Continued implementation of quarterly control process around production of Solvency II figures.

## B.7 Outsourcing

### B.7.1 General Principles

The outsourcing policy:

- Establishes what is considered as falling under the outsourcing heading, especially with regard to Solvency II obligations;
- Establishes criteria used to classify an outsourced essential activity (OEA) based on the Solvency II Directive;
- Applies the Crédit Agricole Assurances Group's guidelines for its subsidiaries in the formulation and implementation of their own outsourcing policy;
- Identifies the associated responsibilities; and
- Outline the monitoring and control arrangements for outsourcing.

### B.7.2 Intra-group outsourcing arrangements

The outsourcing policy consists of a set of guidelines that apply to the Company in accordance with the Group's policy.

### B.7.3 Critical or important activities

CACI outsources critical or important activities (other than Key Functions) in relation to three areas:

#### **(i) IT and systems technology**

**CAGIP (Crédit Agricole Group Infrastructure Platform)** and the IT division of CAA handle IT services. Its primary role is to support Crédit Agricole IT production and development by offering a range of IT solutions and services.

#### **(ii) Asset, Investment management and custodian**

**Amundi** (the Crédit Agricole S.A. Group's asset management company) has been entrusted with a management agreement for its investment portfolio: it is a leading asset manager in France and Europe, providing a full range of products across all asset classes and the principal currencies. An Amundi/CAA Risks Committee is held on a monthly basis to monitor the risks arising from outsourced activities. Other committees have also been set up, including one bringing together the investments division with the portfolio managers to track the various asset classes.

#### **(iii) Distribution and third party administration**

The outsourced activities control (OAC) team monitors the outsourced distribution and third party administrator networks.

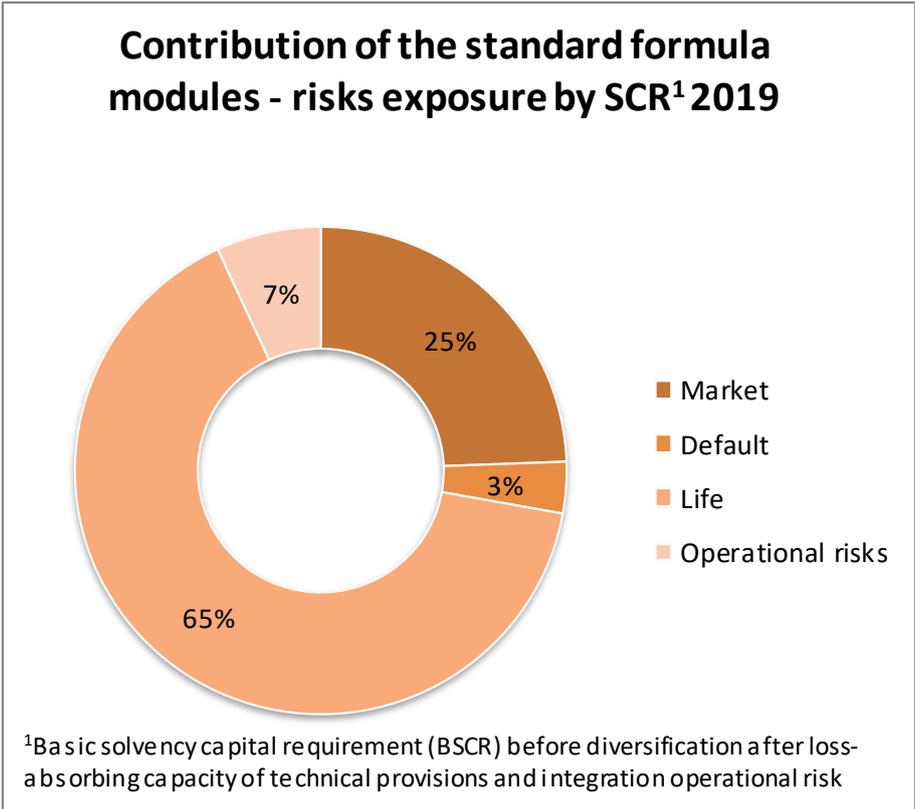
## C. RISK PROFILE

### C.1 Introduction

The risk profile of CACI Life described throughout this section is the result of risk mapping; a tool that can be used to identify and assess the risks to which the Company is exposed to. This risk profile is used as the basis for the calculation of the Company's capital needs.

Due to the preponderance of protection products with life benefits, CACI's main risks are life underwriting and market risks, which are covered by the standard formula. The standard formula also covers the other technical risks and operational risks. The risks that have no correspondence in the standard formula (liquidity risk, spread on sovereigns, reputation...) are, like all the risk factors identified, managed and monitored to provide an early warning to management should deviation from the current framework be observed, or are analysed via stress scenarios.

At year end 2019 the Company's solvency capital requirement amounted to € 219,655k. The graph below shows the BSCR before diversification plus operational risk of € 332,699k. The main component of the risks exposure<sup>1</sup> is life underwriting risks (65%) and to a lesser extent market risk (25%) as illustrated in the chart below:



## C.2 Underwriting Risk

The largest risk to which CACI is exposed is, by far, the life underwriting risk. CACI Life has significant exposure to biometric risks (mortality,) and lapse risk. The “catastrophe” risk linked to a mortality shock (pandemic, for example) would materially affect the results of the business.

At year-end 2019 life underwriting risk represents 65% of the risks exposure, which is consistent with the business of CACI Life that only sells protection products with life benefits, without any financial option or guarantee. More stable by nature than market risk, it displays greater risk diversification.

### C.2.1 Principal risk management and mitigation techniques

In life protection business, anti-selection and inadequate pricing risks are monitored by:

- Implementation of the underwriting framework defined by CACI when designing products, covers, etc.;
- The underwriting policy implemented by the retail banking networks and financial partners;
- The claims management policy overseen by dedicated management units, platforms in France or multi-country platforms or outsourced to local service providers.

The catastrophe or surge in claims risks are mitigated through implementation of the reinsurance policy.

The ratio between claims - reported, settled or reserved - and premiums earned represents the key indicator for monitoring risk and is compared against the target ratio built on the basis of a standard claims experience scenario.

### C.2.2 Principal types of concentration

The bulk of activity is derived from French business (55% of premiums) followed by Italian business (32% of premiums) and to a lesser extent in Poland and Germany.

At 31 December 2019, according to its business model, CACI Life is mainly exposed to life underwriting risk concentration. However, due to the significant number of different partners / distributors, CACI Life is exposed to different markets (consumer finance and retail banking in several European countries) and maintains a satisfactory level of diversification.

### C.2.3 Sensitivity factors

The main underwriting risks incurred by CACI Life are Life CAT risk and lapse risk. Sensitivity to CAT risk was tested at the time of the ORSA within the Pandemic and Reinsurer Default scenario which assumes a pandemic event in 2019. Sensitivity to lapse risk was tested within the Mis-selling and Group Reputation scenarios.

## C.3 Market Risk

At year-end 2019, market risks amounted to 25% of the risks exposure. Taking into account the diversification of the investments the main risks can arise from:

- Interest rate and Spread risks;
- Equity and property risks;
- Counterparty risks, from both the default risk and the trends of the spread reflecting issuer risk;
- Currency risk;

### C.3.1 Risk exposure

The market risk of CACI Life mainly comes from the equity risk and the spread risk.

The currency exchange rate risk is low, reflecting CACI Life's low exposure to the risk of change given the hedging policy. The marginal concentration risk illustrates the diversification policy implemented by CACI Life, through compliance with the concentration limits.

Exposure to sovereign bonds (and guarantees of State) is concentrated mainly on French and EU (European Investment Bank).

### C.3.2 Principal risk management and mitigation techniques

CACI Life applies the "prudent person" principle when making investment or divestment decisions, drawing on both the analyses made by its Investment Department and the information provided by external service providers (Financial institutions, asset managers, rating agencies, etc.) and, taking into account the risk appetite framework CACI Life has set itself. The different management and risk reduction techniques outlined below also apply to the implementation of the principle of the prudent person. In addition, rules have been put in place to prevent conflicts of interest (the role of CACI Life Compliance) and to secure the process in the event of a new type of investment.

#### **Spread risk**

Counterparty risk – and trends in the spread reflecting this risk – is controlled through limits set on the allocation of issues within the various rating brackets.

Risk teams at Amundi (to which portfolio management is outsourced) analyse and closely monitor issuer risk. Quarterly portfolio reviews with Amundi (incorporating sector themes arising from the economic environment), backed up by reviews with Crédit Agricole S.A. Group's Risk Management Division make for a pro-active management approach. Where necessary, issuers may be added to a watch list (valid across the CAA Group, listing issuers in which investments are prohibited) or a disposal programme may even be implemented on risk grounds.

#### **Interest-rate risk**

CACI Life can handle sustained upward or downward movements in interest rates in various different ways. These tactics include:

- a prudent profit participation policy and the build-up of reserves (provisions for surpluses and capitalisation reserves for policyholders);
- portfolio duration adjustments to match the expected run-off of liabilities;

- retention of cash or marketable fixed-income assets with a modest impact on capital gains and losses.

The CACI Life dashboard incorporates indicators tracking these levers: such as average portfolio rate of return, fixed-income portfolio hedging rate, reserves allowance, etc.

### **Diversification asset risk**

Aggregate limits are set on diversification investments (non-fixed income) and individually for each asset class.

### **Concentration risk**

The risk of concentration on a single financial or industrial counterparty is controlled by limits (stated based on total volume of assets) on total fixed-income and equity volume of assets calibrated according to the issuer's rating.

Concentration on sovereign and related issuers is subject to individual limits reflecting the debt to GDP ratio and country rating, with controls applying on a case-by-case basis to sovereign issuers from peripheral euro-zone countries.

Holdings of securities issued by the Crédit Agricole Group are also tracked in relation to specific limits based on the seniority and maturity of the debt.

In addition to the reporting produced by the asset manager, monthly reporting on financial risks tracks the use of these limits (compliance or not, advance warning where the limit is close by) and the appropriate level of the hierarchy is notified of the corrective measures to be taken if an overrun occurs.

### **C.3.3 Concentration**

Taking these management measures into account, the concentration risk is small, representing less than 3% of the market risk before diversification in 2019. The diversification of CACI Life's portfolio is also managed by sector, by country and by rating.

Investments in diversification assets must also comply with unit and category concentration rules (e.g. size of the top 10 for physical property).

### **C.3.4 Sensitivity**

Stress scenarios for financial risks are drawn up as part of the own risk solvency assessment (ORSA) an exercise that assists the Company in its strategic direction. They provide a forward-looking vision over the planning horizon of the solvency requirement, including the dividend pay-out and financing assumptions underpinning the plan.

In the 2019 ORSA, the scenarios for financial risks encompassed:

- Central variation (*degrade*): Variation of Central Scenario, where ECB is assumed to lower the deposit rate in 2020, setting up a double deposit rate system but does not undertake Quantitative Easing.
- Stress budget (*budgétaire*): lower interest rates, large drop in equity values in 2020 and 2021 and a downgrade in the sovereign ratings of Italy and France by 1 level in 2020 and 2021;
- Rate low (*taux bas*): Very low rates over a prolonged period without widening spreads, in a highly degraded international environment: slowdown in Chinese growth plus a slow diffusion crisis scenario (growth and inflation revised downwards).

- Rate high (*krach obligitaire*): Rising interest rates combined with a decline in stock markets and massive redemptions of Bonds.
- Change in asset mix: a change in the investment strategy to invest in the riskiest assets within the current risk appetite.

The most adverse of these scenarios were Stress budget (which penalises assets profitability and increases the value of liabilities) and the Rate low scenario, which significantly impacts the bonds, which represent the greater majority of the assets portfolio.

Financial sensitivity analysis was also conducted on the solvency ratio at 31 December 2019. This focused on the principal risk factors taken first in isolation (equities, fixed-income, spreads), then combined. The assumptions adopted are outlined below:

### Standalone financial sensitivity factors:

Sensitivity	Tag	Description
0 – Central Scenario	Baseline	YE 31/12/2019
1 – Increased Rates Scenario (50bps)	Stress IR Up 50	+ 50bps
2 – Decreased Rates Scenario (50bps)	Stress IR Down 50	- 50bps
3 – Decreased Equity Scenario	Stress Equity Level	-25%
4 – Increased Equity Volatility Scenario	Stress Equity Vol	+25%
5 – Increased Corporate Spreads Scenario	Stress Spreads Corporate	+ 75bps
6 – Increased Government Spreads Scenario	Stress Spreads Govies	+ 75bps
7 – Combined Scenario	Stress Combined	Interest Rates Down/Equity Down/Spreads Up

### Combined financial sensitivity scenario detailed:

Common Sensitivity	Combined Sensitivity			
Equity – Interest Rates – Spread	Decrease of Equities	-15%		
	Decrease of Interest Rates	-25 bps		
	Increase of spreads	Corporate	Govies	
		AAA and AA : +70 bps	+85 bps	
		A : +110 bps		
≤ BBB and unrated : +140 bps				

The most significant of the sensitivities for CACI Life was the *Combined scenario*.

## C.4 Counterparty default risk

### C.4.1 Risk exposure

Counterparty default risk represents a minor risk for CACI Life, accounting for 4% of the risks exposure at year-end 2019. The exposure of CACI Life to counterparty default risk is relatively small and mainly driven by cash at banks as most of exposure on reinsurers is hedged through the implementation of pledges which constitute collaterals.

### C.4.2 Principal risk management and mitigation techniques

#### **Financial counterparties:**

Cash is not generally left in current accounts, but invested in money market mutual funds.

#### **Reinsurance counterparties:**

Tight control on reinsurers' default risk is founded on the CAA Group's internal standards as follows:

- firstly, the financial strength of the reinsurers selected (with the exception of internal group reinsurers): A- or higher (based on a conservative approach of using the lowest financial strength rating awarded by S&P, Moody's and Fitch). The ratings of the reinsurers with which the CAA Group deals are tracked on a monthly basis;
- rules on the dispersion of reinsurers (by treaty) and concentration limits on the premiums ceded to a single reinsurer defined by each of the insurance companies that monitors them. Exposure reporting in terms of the concentration of overall premiums ceded across the CAA Group to the various reinsurers is carried out on an annual basis;
- measures to secure the provisions ceded thanks to standard collateral clauses (first-ranking pledge of cash or, failing that, financial instruments satisfying quality criteria).

The Board of CACI Life also wished to reinforce the control on counterparties and asked that a yearly review of financials be carried out for the main reinsurers.

### C.4.3 Principal Concentrations

CACI Life has no dominant concentration in its investments. Most of the exposure on reinsurers is hedged through the implementation of pledges which constitute collaterals.

## C.5 Liquidity risk

### C.5.1 Risk exposure

Insurance companies should be in a position to cover their liabilities falling due. The risk derives from the possibility of having to realise capital losses to deal with adverse situations efficiently (unfavourable market conditions, claims experience).

This risk, which is has no correspondence in the standard formula, is monitored using different approaches which will be described in the next section.

#### **Expected profit included in future premiums:**

The expected profit included in net future premiums (EPIFP) at 31 December 2019 amounted to € 179,978k. The EPIFP is the difference between the Best Estimate Liabilities and the Best Estimate Liabilities assuming no future premiums are received relating to existing business.

### C.5.2 Principal risk management and mitigation techniques

Liquidity risk is managed through a detailed investment policy which defines a minimum liquidity ratio, which is defined as the total value of cash at bank and money market funds over the total value of assets portfolio.

Liquidity risk is also controlled by comparing the duration of the assets against technical provisions and identifying any significant gap and applying corrective measures if required.

Also, liquidity is assured through investment / risk constraints about quality / rating of assets CACI has a very limited number of non-rated assets held directly, and a high proportion of good quality liquid assets.

The liquidity risk is tracked during the Asset Liability Management (ALM) committee, on a quarterly basis.

### C.5.3 Sensitivity

CACI assesses the impact of a large scale increase in lapses or surrenders and the impact they may have on the Company's own funds and solvency capital requirement on an annual basis. This is measured during the ORSA process.

The introduction of Loi Bourquin (previously Loi Sapin 2) in 2018, impacting all in-force French portfolios, could be considered an event that would result in a mass lapse. The law allows the borrowers insured for their property loans to terminate or replace their insurance policy at each yearly anniversary (before this new regulation, it was possible to do that only at the first policy anniversary). The introduction of Loi Bourquin had the potential to result in widespread surrendering behaviour.

This risk was captured in previous years' ORSAs within the specific Loi Bourquin scenario. However, the observed impact of the new law so far has been materially lower than expected, therefore in 2019 CACI decided to not include again an ORSA scenario for the Loi Bourquin and assess instead other material risks. Despite this decision, the experience of the impact of this new law continues to be monitored on a regular basis in CACI, in order to ensure that any future material change in experience is promptly tested and assessed, given the high sensitivity of the French business to lapse assumptions.

## C.6 Operational risk

### C.6.1 Risk exposure

Operational risk, calculated according to the methodology of the standard formula of a flat rate in percentage of the activity amounted to € 22,904k at the end of 2019.

From a process execution perspective, the most sensitive risk areas are linked to intermediation risk upon the distribution of products; the production of financial information with a major emphasis on data quality and, generally speaking, fraudulent claims. It is usually difficult to assess accurately the cost of IT disruption, which may have implications for processing times and, also, data corruption.

Attention is also paid to the security of persons and property (criminal risk).

Compliance risks (identified primarily in the customer, product and commercial practices category) also represent a major point of emphasis from a reputational risk perspective, possibly even triggering sanctions, against the backdrop of a growing number of increasingly stringent regulations.

The main themes relate to efforts to combat money laundering and terrorist financing (international sanctions), customer protection (GDPR, complaint handling, handling of unclaimed capital).

### C.6.2 Principal risk management and mitigation techniques

CACI Life is pursuing an operational risk programme. It entails mapping risk events (regular updates to reflect changes in the organisation, new activities or even changes in the cost of risk and findings of audit assignments), the compilation of operating losses and a monitoring and early warning framework. An action plan is drawn up to address residual risks considered as significant (after taking into account control elements).

The Business Continuity Plan (BCP) meets the Crédit Agricole S.A. Group's standards and covers the major risk scenarios (physical destruction of the IT site, the operational offices, IT virus attack and the destruction of data on a massive scale). Information security action plans continue to be implemented in a bid to enhance the monitoring of infrastructure, the time taken to address security flaws, upgrade and review permissions management and tighten up the weak signal detection system.

The New Activities and Products committee assess the compliance before entering into new markets, new partnerships or launching new products.

Business partnerships are subject to regular review by the Outsourced Activities Control to ensure the Company's insurance products are correctly sold to policyholders.

### C.6.3 Sensitivity

CACI Life does not apply a sensitivity-based approach for all operational risks.

The impact of operational risks is measured in terms of image or financial impacts via operational risk mapping. This helps to identify critical processes carrying substantial risks and the action plans needed to enhance the degree of control they provide.

However the 2019 ORSA included an Operational risk scenario which reflected higher expenses as a result of multiple operational risk events (20% increase in ongoing expenses) and regulatory fines (GDPR fine in 2020 of maximum of € 20m or 4% of Gross Written Premium).

## C.7 Other significant risk

### C.7.1 Risk exposure

#### **Reinsurance concentration risk**

The reinsurance concentration risk has been isolated in Risk Appetite Framework, as CACI had a high concentration of ceded business to a particular reinsurer (Hannover Re). Since 2012, CACI has engaged in a diversification action plan, which has reduced this specific concentration.

#### **Reputational risk**

In view of its distribution model, which primarily draws on the retail banking models affiliated with the Crédit Agricole Group, and in spite of the development of alternative channels, any factor affecting the competitive position, reputation (products launched, marketing) or creditworthiness of the banks in the Crédit Agricole Group could have an impact on the results. Reputation risk was assessed in a dedicated stress scenario within the 2019 ORSA.

#### **Risk of changes in the legal environment**

Changes to standards as a result of legal developments or changes in the legal environment in which the insurance companies operate also represent a major source of risks (for example Sapin 2/Loi Bourquin in France on creditor contracts).

### C.7.2 Principal risk management and mitigation techniques

#### **Reputational risk**

To launch new products on a firm footing, CACI Life systematically holds meetings of the New Activities and New Products committee, which review the contractual and commercial documents, training materials and sales support tools for distributors.

Preventative measures to protect its reputation and image also include procedures for managing relationships with third parties, and a monitoring function to detect the emergence of risk (press, media, social media, comparators, online forums, etc.) and to be in a position to respond appropriately.

#### **Risk of changes in the regulatory environment**

The legal and regulatory watch activities conducted by the Legal and Compliance functions on regulatory changes in particular, can be used to predict the likely impact and to prepare for the changes that they may cause.

## D. VALUATION FOR SOLVENCY PURPOSES

### Introduction

The prudential reporting for CACI is produced as at 31 December 2019.

The general valuation principle for the prudential balance sheet is an economic valuation of assets and liabilities:

- i. Assets should be valued at the amount for which they could be exchanged between knowledgeable willing parties in an arm's length transaction;
- ii. Liabilities should be valued at the amount for which they could be transferred, or settled, between knowledgeable willing parties in an arm's length transaction.

The assets referred to above (i) are valued at their economic value in accordance with the following hierarchy levels:

- **Level 1:** quoted prices in active markets for identical assets that can be accessed at measurement date. A market is considered as active if prices are readily and regularly available from an exchange, a broker, a negotiator, and those prices represent actual transactions occurring regularly on the market in conditions of normal competition.
- **Level 2:** price quoted on an active market for similar assets taking into account specific characteristics.
- **Level 3:** If no quoted price in an active market is available, undertakings should make use of valuation techniques based on a model (mark-to-model); alternative values obtained should be compared, extrapolated or otherwise calculated, as far as possible, using market data.

This may be a method based on:

- transactions involving similar assets,
- a method based on discounted future income generated by the asset, or
- a method based on calculation of the asset's replacement cost.

In most cases, Irish GAAP or IFRS provide a fair value in line with the Solvency II principles.

### Foreign currencies

Foreign currency assets and liabilities are translated into euro at the rates of exchange ruling at the balance sheet date. Transactions during the period are translated into euro using an average monthly rate of exchange.

### Netting of assets and liabilities

CACI compensates for an asset and a liability and has a net balance if and only if it has a legally enforceable right to offset the recognised amounts and intends to pay the net amount or to realize the assets and the liabilities simultaneously.

### Use of estimates and expert judgement

Assessments required in the preparation of financial statements require assumptions and involve risks and uncertainties as to their implementation in the future. They serve as basis for the exercise of the

judgment required in the determination of the carrying values of assets and liabilities that cannot be obtained directly from other sources. Future achievements can be influenced by many factors, including:

- the activities of the national and international markets;
- fluctuations in the rate of interest and exchange rate;
- the economic and political situation in some sectors of activity or country;
- changes in regulation or legislation;
- the behaviour of the insured and demographic changes.

## D.1 Assets

Details of assets per the prudential balance sheet are shown in the table below:

(€ '000)	31/12/2019
Deferred acquisition costs	-
Intangible assets	-
Deferred tax assets	16
Property, plant & equipment held for own use	1,368
Investments	809,158
- Property (other than own use)	5,640
- Participations	33,307
- Equities	9,252
- Bonds (government & corporate)	561,989
- Collateralised securities	1,015
- Investment funds	197,955
Ceded technical provisions	66,532
Insurance & intermediaries receivables	51,630
Reinsurance receivables	23,098
Receivables (trade, not insurance)	9,390
Cash and cash equivalents	14,941
<b>Total Assets</b>	<b>976,133</b>

The transition from Irish GAAP balance sheet to the SII balance sheet comprises mainly:

- Revaluation of ceded technical reserves - € 137,088k and elimination of deferred acquisition costs - € 610,389k;
- Elimination of intangible assets - € 262k.

### D.1.1 Intangible assets and deferred expenses

Intangible assets are identifiable non-monetary assets without physical substance. An asset is regarded as identifiable if it may be sold or transferred separately, or if it originates from contractual rights or other legal rights. Software, goodwill and insurance portfolio values are the main types of intangible assets. Intangible assets are valued at zero on the prudential balance sheet.

CACI Life holds an intangible asset on its Irish GAAP financial statements in respect of the acquisition of an insurance portfolio in 2010. Accordingly this asset is valued at zero according to the above principles.

#### Deferred acquisition costs

Deferred acquisition costs consist of the portion attributable to future years of the fees paid to intermediaries and internal acquisition costs, as arising from the allocation of expenses by intended purpose and expensed in the current year. Expenses and deferred acquisition cost loadings under Irish GAAP are eliminated from the prudential balance sheet.

### D.1.2 Tangible fixed assets

Tangible fixed assets comprise of computer equipment, office furniture and fit-out. The valuation of these assets is the same under Solvency II principles as it is under Irish GAAP principles. Solvency II balance includes IFRS 16 lease treatment € 1,215k only.

### D.1.3 Financial Investments

The Company investments are classified as fair value through profit or loss (monetary, equity and property funds) and fair value through other comprehensive income (most of which are fixed income securities). Bonds at amortised cost reported under Irish GAAP principles are revalued under Solvency II principles amounting to € 584k.

### D.1.4 Technical provisions ceded

Ceded technical provisions (reinsurer share) are revalued under Solvency II principles as described within Section D.2 below.

### D.1.5 Other receivables

Insurance receivables represent amounts due from intermediaries/policyholders in respect of insurance premiums. Reinsurance receivables represent the current account due from reinsurers.

There is no difference in valuation rules under Solvency II compared to Irish GAAP.

### D.1.6 Deferred tax assets

A deferred tax asset is recognised insofar as it is probable that the entity will have taxable profits (other than those already taken into account on the prudential balance sheet) available against which these temporary differences, tax losses and unused tax credits can be used.

The valuation of the deferred taxes in the economic balance sheet is calculated by comparing the value of the assets and liabilities in the prudential assessment with their tax value. Deferred taxes recognised in the prudential balance sheet are the product of:

- temporary differences (arising in particular from the application of fair value) between the prudential value and the tax value of assets and liabilities,
- unused tax credits and tax loss carried forward.

A recoverability test was conducted during the fiscal year.

There is no difference in valuation rules under Solvency II compared to Irish GAAP.

### D.1.7 Cash and cash equivalents

The Company holds a number of current accounts with financial institutions to cover operational aspects of its business.

There is no difference in valuation rules under Solvency II compared to Irish GAAP.

## D.2 Technical provisions

### D.2.1 Summary of technical provisions

The following tables present a breakdown of technical provisions stated under the prudential approach:

(€ '000)	2019
Technical provisions – life (excluding health and index-linked and unit-linked)	439,166
<b>Total technical provisions</b>	<b>439,166</b>

	Other life assurance	Total
Gross Best Estimate Liabilities (BEL)	356,769	356,769
Risk margin (RM)	82,397	82,397
<b>Technical provisions – life (excluding health and index-linked and unit-linked)</b>	<b>439,166</b>	<b>439,166</b>

The variation in valuation per Irish GAAP and Solvency II of gross technical provisions is as follows:

- Technical provisions - € 858,403k in respect of revaluation to Solvency II principles

### D.2.2 Valuation principles

The value of technical provisions under Solvency II is the sum of the Best Estimate (BE) of the provisions plus a risk margin (RM).

The BE represents the most accurate estimate of commitments towards policyholders.

The BE is calculated:

- consistently with the market information available at the valuation date;
- based on an objective and reliable approach; and
- in line with the regulatory framework in force locally.

The BE is calculated gross of reinsurance, without deduction of amounts ceded to reinsurers.

Uncertainty is inevitable in the calculation of the BE and is compensated by the consistent application and monitoring of assumptions.

The RM is the provision amount in addition to the Best Estimate, calculated in such a way that the total amount of provisions shown on the balance sheet matches that which a benchmark entity would require to honour the insurer's obligations. The RM is calculated directly net of reinsurance.

Accordingly, Solvency II provisions differ from Irish GAAP provisions in that they are valued prospectively, cash flows are discounted systematically and explicit levels of prudence are removed in order to reflect a best estimate value.

### Simplifications used:

The proportion of un-modelled business is aimed at less than 5% of premium and 5% of statutory reserves at each projection period. For the un-modelled, CACI assume that the BEL is equal to the current net of reinsurance statutory technical provisions net of deferred acquisition costs. For proportional reinsurance, the proportion of premium ceded is assumed to translate into the proportion of claims ceded. For Excess of Loss reinsurance we make no allowance for this in the model due to its immateriality.

### D.2.3 Segmentation

The assignment of an insurance obligation to a line of business reflects the nature of the risks arising from the obligation. The legal form of the obligation is not necessarily determinative of the nature of the risk.

Where a policy covers insurance obligations in several lines of business, the assignment to each line of business is not required if only one of the lines of business is material.

### D.2.4 Initial recognition

Obligations are recognised based on the insurer's obligation, either because a contract has been signed or because the contract cannot be repudiated by the insurer.

### D.2.5 General valuation principles

#### D.2.5.1 Valuation - Cash flows

The BE gross of reinsurance is calculated as the present value of probable future cash flows arising from pay-outs to policyholders and management costs incurred in administration of these commitments through to their maturity, less any premiums receivable under portfolio contracts (subject to contract boundaries).

The cash flow projections are predicated on assumptions concerning policyholders' behaviour. These assumptions cover, in particular, surrenders and lapses.

By definition, these rules are specific to each portfolio of the company. All these assumptions are documented and approved by the entity's management.

#### D.2.5.2 Valuation - Granularity of projections

Contracts are analysed on a unit-by-unit basis, then pooled into homogeneous risk groups for modelling purposes.

The risk groups defined to value technical provisions are homogeneous based on the following criteria:

- Nature of the guarantee,
- Time point of the guarantee (e.g. when they occur/are reported),
- Type of business (entity's direct business, acceptances, etc.),
- Currencies in which claims are settled,
- Type of outflow of claims.

### D.2.5.3 Valuation - Contract boundaries

The boundary date of the contract is defined as the first date on which:

- The insurer has the unilateral right for the first time to terminate the contract,
- The insurer has the unilateral right for the first time to reject premiums, or
- The insurer has the unilateral right for the first time to amend premiums or guarantees in such a way that the premiums fully reflect the risks.

The premiums paid after the boundary date of an insurance/reinsurance contract and the associated obligations are not taken into account when calculating the Best Estimate.

Irrespective of the previous provisions, no future premium is taken into account in the calculation of the Best Estimate where a contract:

- Does not provide for indemnification of an event adversely affecting the policyholder to a material extent,
- Does not provide for a material financial guarantee

In particular, future premiums for products sold by the company are recognised for:

- Multi-year contracts under which the insurer does not have the right to amend the premium, refuse it or terminate the contract prior to expiry of the contract,
- For annually renewable risk contracts, periodic premiums will be projected through to the policy's first anniversary following the valuation date of the BE.

### D.2.5.4 Valuation - Expenses

The cash flow projection used to calculate the BE takes into account all the following expenses:

- Administrative expenses,
- Investment management expenses,
- Claims management expenses,
- Acquisition expenses (limited to those still not incurred at valuation date for in force business).

General expenses incurred in servicing insurance and reinsurance obligations are taken into account. Expenses are projected on the assumption that the undertaking will write new business in the future.

Expenses are allocated at the level of homogeneous risk groups segmented using at the very least the lines of business (LoB) adopted in the segmentation of insurance obligations.

Administrative expenses are adjusted by the inflation rate in the projection.

The level of commission payments used in the calculations reflects all the commission agreements in force at the valuation date.

#### D.2.5.5 Valuation - Discounting

The reference yield curve used to project and discount cash flows is based on the swap rates adjusted by credit risk plus a risk premium, where appropriate.

Market swap rates are used for the first 20 years of the curve. For maturities beyond 20 years, forward rates converge over 40 years towards an Ultimate Forward Rate (UFR) for the euro. This convergence is carried out using the Smith-Wilson method. The rates calculated by the Crédit Agricole Assurances group and used for CACI Life are consistent with the official curves from EIOPA.

The matching adjustment and other transitional measures proposed for Solvency II purposes on the yield curve are not used by CACI Life. The volatility adjuster is not included in the reference yield curve.

The transitional risk-free interest rate-term structure and the transitional deduction are not applied by CACI Life, as such the Company does not undertake a quantification impact of this non-application on its technical provisions, solvency capital requirement, minimum capital requirement and own funds.

#### D.2.6 Risk Margin

The Risk Margin is the cost of capital that would be tied up by a third party assuming the company's obligations.

The Risk Margin is calculated by discounting the annual cost (risk premium) of tying up capital equivalent to the reference SCR as defined in the regulations over the residual term to maturity of the obligations used to calculate the BE. The cost of cost of capital is set at 6% p.a. as per Solvency II regulations.

The Risk Margin is calculated as an overall figure for each entity, and then broken down by Solvency II Line of Business. This analysis is carried out in proportion to the contribution made by the segment to the reference SCR.

##### Simplification used:

For its calculation of the risk margin CACI uses a simplification of running off the SCR based on the run-off of the EPV of future claims. This is similar to the approximation referred to in Article 58 (a) of the Delegated acts of using the run-off of the BEL. This approximation of using the run-off of the BEL is inappropriate for CACI business however as the BEL goes negative at some points during the runoff. In 2019 CACI underwent an exercise to prove the suitability of using this simplification for all entities.

#### D.2.7 Valuation of ceded liabilities

Best estimate liabilities must be calculated gross of reinsurance, without deducting amounts transferred to reinsurers.

Transferred best estimates must be valued separately. The valuation of transferred best estimate should follow the same principles as those set out for gross best estimate.

Ceded future cash flows are calculated within the limits of the insurance policies to which they relate.

If a deposit has been made for cash flows, the ceded amounts are adjusted accordingly to avoid counting the assets and liabilities relating to the deposit twice.

Ceded future cash flows are calculated separately for provisions for premiums and provisions for claims payable. In Solvency II reporting these amounts are disclosed as an assets within the balance sheet.

## D.3 Other liabilities except technical provisions

Details of other liabilities are shown in the table below:

(€ '000)	31/12/2019
Deposits from reinsurers	4,965
Deferred tax liabilities	57,080
Debts owed to credit institutions	45
Insurance & intermediaries payables	41,697
Reinsurance payables	25,135
Payables (trade, not insurance)	31,027
<b>Total liabilities (excluding technical provisions)</b>	<b>159,949</b>

The valuation per Irish GAAP and Solvency II are the same except for the following items:

- Deferred tax liabilities + € 50,761k in respect of reassessments to Solvency II principles
- Reinsurance payables - € 86,385k due to elimination of deferred acquisition costs ceded

### D.3.1 Other liabilities

Reinsurance payable comprises of the current account balance in respect of premiums ceded to various reinsurers.

Insurance payables comprise of additional commissions and profit sharing commission to intermediaries.

Payables comprises of accrued expenses; corporation tax payable and other expenses. Solvency II balance includes IFRS 16 lease treatment € 1,374k only.

## E. MANAGEMENT OF OWN FUNDS

### E.1 Own funds

#### E.1.1 Capital management policy

CACI has implemented a policy for its own funds which are managed to respect the regulatory requirements over the long term and to ensure sufficient capital to cover future development needs and own risks. It establishes the management, monitoring and control arrangements for own funds plus the financing process if required. The policy is approved by the Board of Directors and reviewed on an annual basis.

The policy was derived in accordance with CAA group policy whereby consideration of the regulations applicable to the insurance group; the banking regulations; the regulations of financial conglomerates, the Credit Agricole Group's specific objectives and financial communication and market-related constraints. CACI own funds accommodates the following objectives:

- Complying with the solvency-related regulatory requirements;
- Contributing to the capital optimisation policy being pursued by the Group;
- Meeting the expectations of shareholders.

The level of own funds relative to the capital required is geared to its risk profile, its insurance activity, the degree of maturity of its business, its geographical position and its size.

Every year, the Capital management plan is approved by the Board of Directors as part of the process of steering own funds. This plan states the timetable for and nature of the financial transactions anticipated in the current year and over the horizon of the medium-term plan (3 years).

It draws on the capital management plans and establishes any potential capital issues and projects the impact of the maturity of own-fund items, the dividend policy, the end of the transitional measures and any other changes affecting own-fund items.

CACI follows the capital management plan and monitors any significant deviation. The Company's solvency coverage of the SCR and the MCR will be reported to the Regulator and to the Group on a quarterly basis.

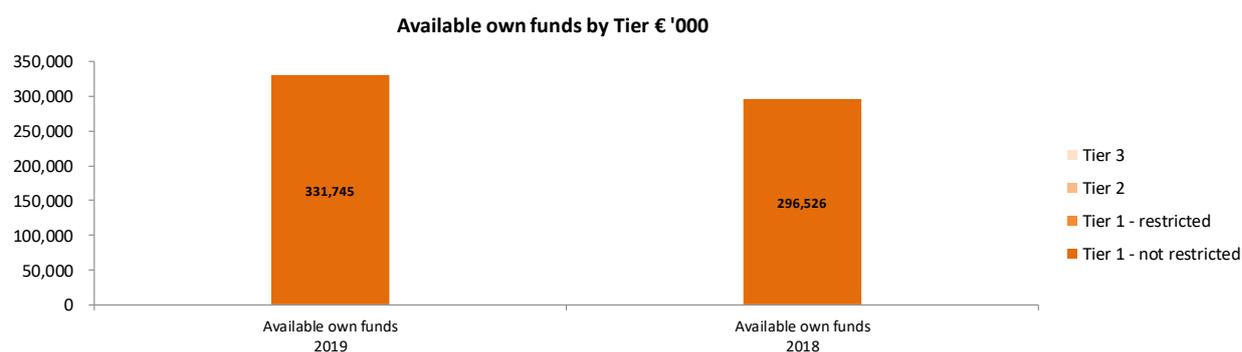
## E.1.2 Available own funds

### E.1.2.1 Composition of available capital

CACI Life covers its regulatory capital charge exclusively by own funds Tier 1. All own fund items are denominated in euros and reported in thousands below.

The amount of CACI Life's own funds in 2019 amounted to € 331,745k (2018: € 296,526k) consisting mainly of share capital € 140,138k (2018: € 140,138k) and the reconciliation reserve € 191,607k (2018: € 156,388k)

The chart below shows the available own funds by tier:



### E.1.2.2 Subordinated liabilities

CACI Life does not hold any subordinated debt on its balance sheet.

### E.1.2.3 Reconciliation reserve

The reconciliation reserve is an important component of equity and amounts to € 191,607k at 31 December 2019. It is composed of the excess of assets over liabilities, valued for solvency purposes € 377,018k which is reduced by the foreseeable dividend in respect of the 2019 result € 45,273k and other elements of basic own funds (ordinary share capital).

Components of the reconciliation reserve € '000

(€ '000)	31/12/2019
Excess of assets over liabilities	377,018
Foreseeable dividends	45,273
Other basic own fund items	140,138
Other elements	-
<b>Total reconciliation reserve</b>	<b>191,607</b>

### E.1.2.4 Reconciliation with Irish accounting standards

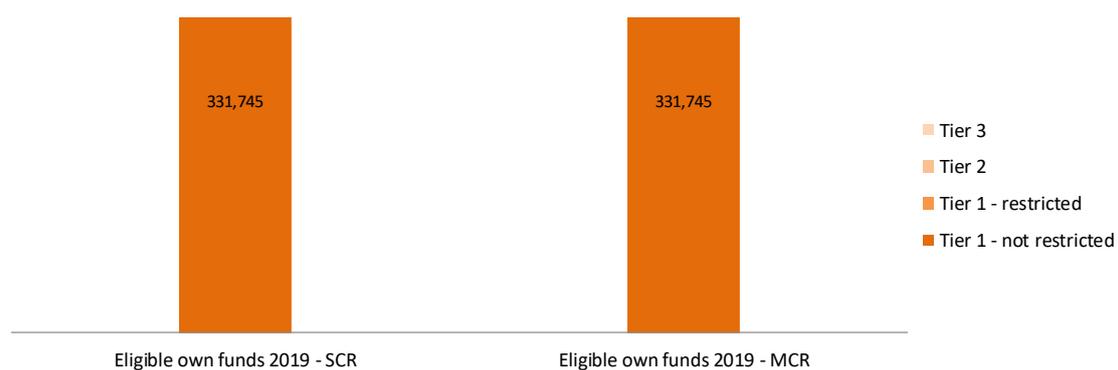
The Company's own funds reported in its statutory financial Statements as prepared under Irish GAAP (generally accepted accounting principles) amounted to € 230,138k. The main differences between own funds Irish GAAP and Solvency II of € 331,745k are as follows:

(€ '000)	31/12/2019
Elimination of intangible assets	(262)
Elimination of deferred acquisition costs (gross & ceded)	(524,003)
Revaluation of technical reserves ceded	(137,088)
Revaluation of technical reserves gross (BEL & RM)	858,403
Revaluation of other assets and liabilities	591
Recognition of deferred taxes liabilities reassessments	(50,761)
Foreseeable dividends	(45,273)

### E.1.3 Eligible own funds

There is no difference between own funds described above and eligible own funds to cover the SCR and MCR at 31 December 2019. Both amounted to € 331,745k (2018: € 296,526k).

Eligible own funds €'000



## E.2 Solvency capital requirement and Minimum capital requirement

### E.2.1 Solvency capital requirement

The regulatory solvency capital requirement (SCR) is assessed by applying the standard formula as laid down in the Solvency II Directive. The principles governing implementation of the calculations using the standard formula, drawing on the Solvency II and Omnibus II European Directives as enacted into Irish law.

The Company's SCR amounted to € 219,655k at 31 December 2019. Life underwriting risk is the main risk contributing 70% of the basic SCR before diversification; market risk and counterparty default contribute the remaining. Analysis of the risk modules as contained within the SCR quantitative reporting template:

(€ '000)	31/12/2019
Market risk	81,242
Counterparty default risk	11,353
Life underwriting risk	217,200
Diversification	(55,980)
<b>Basic Solvency Capital Requirement</b>	<b>253,815</b>
Operational risk	22,904
Loss-absorbing capacity of technical provisions	-
Loss-absorbing capacity of deferred taxes	(57,064)
<b>Solvency capital requirement</b>	<b>219,655</b>

Additional information in respect of the SCR:

- The solvency capital requirement is still subject to supervisory assessment.
- The Company does not use simplified calculations for the risk modules illustrated above.
- The Company does not use undertaking-specific parameters.
- There was no major change to the SCR composition during the reporting period.

### E.2.2 Minimum capital requirement

The minimum capital requirement (MCR) calculation is based on the net value of technical provisions and the capital at risk. The result of the calculation is then subject to a floor and a cap, of 25% and 45% of the SCR respectively. The Company's MCR amounted to € 90,481k at 31 December 2019 (2018: € 81,618k) which represents 41% of the SCR.

### E.3 Use of the equity risk sub-module in the SCR calculation

Not applicable.

### E.4 Difference between the standard formula and internal model

Not applicable.

### E.5 Non-compliance with the MCR SCR

Not applicable.

## F. QUANTITATIVE REPORTING TEMPLATES – QRTS

The following QRT's are required for this report:

<b>S.02.01.02</b>	Balance sheet
<b>S.05.01.02</b>	Premium, claims and expenses by Business Lines
<b>S.05.02.01</b>	Premium, claims and expenses by country
<b>S.12.01.01</b>	Life and health technical provisions
<b>S.23.01.01</b>	Own funds
<b>S.25.01.21</b>	Solvency capital requirement
<b>S.28.01.01</b>	Minimum capital requirement

K€		Solvency II value
		C0010
<b>Assets</b>		
Intangible assets	R0030	-
Deferred tax assets	R0040	16
Pension benefit surplus	R0050	-
Property, plant & equipment held for own use	R0060	1,368
Investments (other than assets held for index-linked and unit-linked contracts)	R0070	809,158
Property (other than for own use)	R0080	5,640
Holdings in related undertakings, including participations	R0090	33,307
Equities	R0100	9,252
Equities - listed	R0110	9,252
Equities - unlisted	R0120	-
Bonds	R0130	563,003
Government Bonds	R0140	114,551
Corporate Bonds	R0150	447,437
Structured notes	R0160	-
Collateralised securities	R0170	1,015
Collective Investments Undertakings	R0180	197,955
Derivatives	R0190	-
Deposits other than cash equivalents	R0200	-
Other investments	R0210	-
Assets held for index-linked and unit-linked contracts	R0220	-
Loans and mortgages	R0230	-
Loans on policies	R0240	-
Loans and mortgages to individuals	R0250	-
Other loans and mortgages	R0260	-
Reinsurance recoverables from:	R0270	66,532
Non-life and health similar to non-life	R0280	-
Non-life excluding health	R0290	-
Health similar to non-life	R0300	-
Life and health similar to life, excluding health and index-linked and unit-linked	R0310	66,532
Health similar to life	R0320	-
Life excluding health and index-linked and unit-linked	R0330	66,532
Life index-linked and unit-linked	R0340	-
Deposits to cedants	R0350	-
Insurance and intermediaries receivables	R0360	51,630
Reinsurance receivables	R0370	23,098
Receivables (trade, not insurance)	R0380	9,390
Own shares (held directly)	R0390	-
Amounts due in respect of own fund items or initial fund called up but not yet paid in	R0400	-
Cash and cash equivalents	R0410	14,941
Any other assets, not elsewhere shown	R0420	-
<b>Total assets</b>	<b>R0500</b>	<b>976,133</b>

K€		Solvency II value
		C0010
<b>Liabilities</b>		
Technical provisions – non-life	R0510	-
Technical provisions – non-life (excluding health)	R0520	-
TP calculated as a whole	R0530	-
Best Estimate	R0540	-
Risk margin	R0550	-
Technical provisions - health (similar to non-life)	R0560	-
TP calculated as a whole	R0570	-
Best Estimate	R0580	-
Risk margin	R0590	-
Technical provisions - life (excluding index-linked and unit-linked)	R0600	439,166
Technical provisions - health (similar to life)	R0610	-
TP calculated as a whole	R0620	-
Best Estimate	R0630	-
Risk margin	R0640	-
Technical provisions – life (excluding health and index-linked and unit-linked)	R0650	439,166
TP calculated as a whole	R0660	-
Best Estimate	R0670	356,769
Risk margin	R0680	82,397
Technical provisions – index-linked and unit-linked	R0690	-
TP calculated as a whole	R0700	-
Best Estimate	R0710	-
Risk margin	R0720	-
Contingent liabilities	R0740	-
Provisions other than technical provisions	R0750	-
Pension benefit obligations	R0760	-
Deposits from reinsurers	R0770	4,965
Deferred tax liabilities	R0780	57,080
Derivatives	R0790	-
Debts owed to credit institutions	R0800	45
Financial liabilities other than debts owed to credit institutions	R0810	-
Insurance & intermediaries payables	R0820	41,697
Reinsurance payables	R0830	25,135
Payables (trade, not insurance)	R0840	31,027
Subordinated liabilities	R0850	-
Subordinated liabilities not in BOF	R0860	-
Subordinated liabilities in BOF	R0870	-
Any other liabilities, not elsewhere shown	R0880	-
<b>Total liabilities</b>	<b>R0900</b>	<b>599,115</b>
<b>Excess of assets over liabilities</b>	<b>R1000</b>	<b>377,018</b>

		Line of Business for: non-life insurance and reinsurance obligations (direct business and accepted proportional reinsurance)								
		Medical expense insurance	Income protection insurance	Workers' compensation insurance	Motor vehicle liability insurance	Other motor insurance	Marine, aviation and transport insurance	Fire and other damage to property insurance	General liability insurance	Credit and suretyship insurance
		C0010	C0020	C0030	C0040	C0050	C0060	C0070	C0080	C0090
K€										
<b>Premiums written</b>										
Gross - Direct Business	R0110	-	-	-	-	-	-	-	-	-
Gross - Proportional reinsurance accepted	R0120	-	-	-	-	-	-	-	-	-
Gross - Non-proportional reinsurance accepted	R0130									
Reinsurers' share	R0140	-	-	-	-	-	-	-	-	-
<b>Net</b>	<b>R0200</b>	-	-	-	-	-	-	-	-	-
<b>Premiums earned</b>										
Gross - Direct Business	R0210	-	-	-	-	-	-	-	-	-
Gross - Proportional reinsurance accepted	R0220	-	-	-	-	-	-	-	-	-
Gross - Non-proportional reinsurance accepted	R0230									
Reinsurers' share	R0240	-	-	-	-	-	-	-	-	-
<b>Net</b>	<b>R0300</b>	-	-	-	-	-	-	-	-	-
<b>Claims incurred</b>										
Gross - Direct Business	R0310	-	-	-	-	-	-	-	-	-
Gross - Proportional reinsurance accepted	R0320	-	-	-	-	-	-	-	-	-
Gross - Non-proportional reinsurance accepted	R0330									
Reinsurers' share	R0340	-	-	-	-	-	-	-	-	-
<b>Net</b>	<b>R0400</b>	-	-	-	-	-	-	-	-	-
<b>Changes in other technical provisions</b>										
Gross - Direct Business	R0410	-	-	-	-	-	-	-	-	-
Gross - Proportional reinsurance accepted	R0420	-	-	-	-	-	-	-	-	-
Gross - Non- proportional reinsurance accepted	R0430									
Reinsurers'share	R0440	-	-	-	-	-	-	-	-	-
<b>Net</b>	<b>R0500</b>	-	-	-	-	-	-	-	-	-
Expenses incurred	R0550	-	-	-	-	-	-	-	-	-
Other expenses	R1200	-	-	-	-	-	-	-	-	-
<b>Total expenses</b>	<b>R1300</b>	-	-	-	-	-	-	-	-	-

		Line of Business for: non-life insurance and reinsurance obligations (direct business and accepted proportional reinsurance)			Line of business for: accepted non-proportional reinsurance				Total
		Legal expenses insurance	Assistance	Miscellaneous financial loss	Health	Casualty	Marine, aviation, transport	Property	
		C0100	C0110	C0120	C0130	C0140	C0150	C0160	
<i>K€</i>									
<b>Premiums written</b>									
Gross - Direct Business	R0110	-	-	-					-
Gross - Proportional reinsurance accepted	R0120	-	-	-					-
Gross - Non-proportional reinsurance accepted	R0130				-	-	-	-	-
Reinsurers' share	R0140	-	-	-	-	-	-	-	-
<b>Net</b>	<b>R0200</b>	-	-	-	-	-	-	-	-
<b>Premiums earned</b>									
Gross - Direct Business	R0210	-	-	-					-
Gross - Proportional reinsurance accepted	R0220	-	-	-					-
Gross - Non-proportional reinsurance accepted	R0230				-	-	-	-	-
Reinsurers' share	R0240	-	-	-	-	-	-	-	-
<b>Net</b>	<b>R0300</b>	-	-	-	-	-	-	-	-
<b>Claims incurred</b>									
Gross - Direct Business	R0310	-	-	-					-
Gross - Proportional reinsurance accepted	R0320	-	-	-					-
Gross - Non-proportional reinsurance accepted	R0330				-	-	-	-	-
Reinsurers' share	R0340	-	-	-	-	-	-	-	-
<b>Net</b>	<b>R0400</b>	-	-	-	-	-	-	-	-
<b>Changes in other technical provisions</b>									
Gross - Direct Business	R0410	-	-	-					-
Gross - Proportional reinsurance accepted	R0420	-	-	-					-
Gross - Non- proportional reinsurance accepted	R0430				-	-	-	-	-
Reinsurers'share	R0440	-	-	-	-	-	-	-	-
<b>Net</b>	<b>R0500</b>	-	-	-	-	-	-	-	-
Expenses incurred	R0550	-	-	-	-	-	-	-	-
Other expenses	R1200								-
<b>Total expenses</b>	<b>R1300</b>								-

	Line of Business for: life insurance obligations						Life reinsurance obligations		Total
	Health insurance	Insurance with profit participation	Index-linked and unit-linked insurance	Other life insurance	Annuities stemming from non-life insurance contracts and relating to health insurance obligations	Annuities stemming from non-life insurance contracts and relating to insurance obligations other than health insurance obligations	Health reinsurance	Life reinsurance	
K€	C0210	C0220	C0230	C0240	C0250	C0260	C0270	C0280	C0300
<b>Premiums written</b>									
Gross	R1410	-	-	-	663,425	-	-	-	663,425
Reinsurers' share	R1420	-	-	-	74,095	-	-	-	74,095
<b>Net</b>	<b>R1500</b>	-	-	-	<b>589,330</b>	-	-	-	<b>589,330</b>
<b>Premiums earned</b>									
Gross	R1510	-	-	-	572,595	-	-	-	572,595
Reinsurers' share	R1520	-	-	-	61,068	-	-	-	61,068
<b>Net</b>	<b>R1600</b>	-	-	-	<b>511,527</b>	-	-	-	<b>511,527</b>
<b>Claims incurred</b>									
Gross	R1610	-	-	-	164,015	-	-	-	164,015
Reinsurers' share	R1620	-	-	-	30,956	-	-	-	30,956
<b>Net</b>	<b>R1700</b>	-	-	-	<b>133,059</b>	-	-	-	<b>133,059</b>
<b>Changes in other technical provisions</b>									
Gross	R1710	-	-	-	(6,220)	-	-	-	(6,220)
Reinsurers' share	R1720	-	-	-	192	-	-	-	192
<b>Net</b>	<b>R1800</b>	-	-	-	<b>(6,412)</b>	-	-	-	<b>(6,412)</b>
Expenses incurred	R1900	-	-	-	323,543	-	-	-	323,543
Other expenses	R2500	-	-	-	-	-	-	-	4,033
<b>Total expenses</b>	<b>R2600</b>	-	-	-	-	-	-	-	<b>327,576</b>

		Home Country	Top 5 countries (by amount of gross premiums written) - non-life obligations					Total Top 5 and home country
		C0080	C0090	C0100	C0110	C0120	C0130	C0140
<b>K€</b>								
<b>Premiums written</b>								
Gross - Direct Business	R0110	-	-	-	-	-	-	-
Gross - Proportional reinsurance accepted	R0120	-	-	-	-	-	-	-
Gross - Non-proportional reinsurance accepted	R0130	-	-	-	-	-	-	-
Reinsurers' share	R0140	-	-	-	-	-	-	-
<b>Net</b>	<b>R0200</b>	-	-	-	-	-	-	-
<b>Premiums earned</b>								
Gross - Direct Business	R0210	-	-	-	-	-	-	-
Gross - Proportional reinsurance accepted	R0220	-	-	-	-	-	-	-
Gross - Non-proportional reinsurance accepted	R0230	-	-	-	-	-	-	-
Reinsurers' share	R0240	-	-	-	-	-	-	-
<b>Net</b>	<b>R0300</b>	-	-	-	-	-	-	-
<b>Claims incurred</b>								
Gross - Direct Business	R0310	-	-	-	-	-	-	-
Gross - Proportional reinsurance accepted	R0320	-	-	-	-	-	-	-
Gross - Non-proportional reinsurance accepted	R0330	-	-	-	-	-	-	-
Reinsurers' share	R0340	-	-	-	-	-	-	-
<b>Net</b>	<b>R0400</b>	-	-	-	-	-	-	-
<b>Changes in other technical provisions</b>								
Gross - Direct Business	R0410	-	-	-	-	-	-	-
Gross - Proportional reinsurance accepted	R0420	-	-	-	-	-	-	-
Gross - Non- proportional reinsurance accepted	R0430	-	-	-	-	-	-	-
Reinsurers'share	R0440	-	-	-	-	-	-	-
<b>Net</b>	<b>R0500</b>	-	-	-	-	-	-	-
Expenses incurred	R0550	-	-	-	-	-	-	-
Other expenses	R1200	-	-	-	-	-	-	-
<b>Total expenses</b>	<b>R1300</b>	-	-	-	-	-	-	-

	Home Country	Top 5 countries (by amount of gross premiums written) - Life					Total Top 5 and home country	
		FR	IT	PL	DE	ES		
<i>KE</i>	C0220	C0230	C0240	C0250	C0260	C0270	C0280	
<b>Premiums written</b>								
Gross	R1410	-	366,046	212,100	27,809	40,233	8,575	654,763
Reinsurers' share	R1420	-	43,179	29,275	-	970	-	73,424
<b>Net</b>	<b>R1500</b>	<b>-</b>	<b>322,867</b>	<b>182,825</b>	<b>27,809</b>	<b>39,263</b>	<b>8,575</b>	<b>581,339</b>
<b>Premiums earned</b>								
Gross	R1510	-	365,190	123,587	39,895	28,563	6,568	563,803
Reinsurers' share	R1520	-	43,397	16,127	343	514	-	60,381
<b>Net</b>	<b>R1600</b>	<b>-</b>	<b>321,793</b>	<b>107,460</b>	<b>39,552</b>	<b>28,049</b>	<b>6,568</b>	<b>503,422</b>
<b>Claims incurred</b>								
Gross	R1610	-	77,295	70,160	9,502	5,266	1,642	163,865
Reinsurers' share	R1620	-	7,270	23,326	(447)	427	-	30,576
<b>Net</b>	<b>R1700</b>	<b>-</b>	<b>70,025</b>	<b>46,834</b>	<b>9,949</b>	<b>4,839</b>	<b>1,642</b>	<b>133,289</b>
<b>Changes in other technical provisions</b>								
Gross	R1710	-	(6,453)	136	5	47	27	(6,238)
Reinsurers' share	R1720	-	191	1	-	-	-	192
<b>Net</b>	<b>R1800</b>	<b>-</b>	<b>(6,644)</b>	<b>135</b>	<b>5</b>	<b>47</b>	<b>27</b>	<b>(6,430)</b>
Expenses incurred	R1900	-	198,029	62,067	28,251	22,947	4,161	315,455
Other expenses	R2500	-	-	-	-	-	-	4,033
<b>Total expenses</b>	<b>R2600</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>319,488</b>

		Insurance with profit participation	Index-linked and unit-linked insurance		Other life insurance		Annuities stemming from non-life insurance contracts and relating to insurance obligation other than health insurance obligations		
				Contracts without options and guarantees	Contracts with options or guarantees	Contracts without options and guarantees		Contracts with options or guarantees	
K€		C0020	C0030	C0040	C0050	C0060	C0070	C0080	C0090
Technical provisions calculated as a whole	R0010	-	-			-			-
Total Recoverables from reinsurance/SPV and Finite Re after the adjustment for expected losses due to counterparty default associated to TP as a whole	R0020	-	-			-			-
<b>Technical provisions calculated as a sum of BE and RM</b>									
<b>Best Estimate</b>									
Gross Best Estimate	R0030	-		-	-		356,769	-	-
Total Recoverables from reinsurance/SPV and Finite Re after the adjustment for expected losses due to counterparty default	R0080	-		-	-		66,532	-	-
Best estimate minus recoverables from reinsurance/SPV and Finite Re - total	R0090	-		-	-		290,237	-	-
<b>Risk Margin</b>	R0100	-				82,397			-
<b>Amount of the transitional on Technical Provisions</b>									
Technical Provisions calculated as a whole	R0110	-	-			-	-	-	-
Best estimate	R0120	-		-	-		-	-	-
Risk margin	R0130	-	-			-			-
Technical provisions - total	R0200	-	-			439,166			-

		Accepted reinsurance	Total (Life other than health insurance, incl. Unit-Linked)	Health insurance (direct business)		Annuities stemming from non-life insurance contracts and relating to health insurance obligations	Health reinsurance (reinsurance accepted)	Total (Health similar to life insurance)	
				C0160	C0170				C0180
K€		C0100	C0150	C0160	C0170	C0180	C0190	C0200	C0210
Technical provisions calculated as a whole	R0010	-	-	-			-	-	-
Total Recoverables from reinsurance/SPV and Finite Re after the adjustment for expected losses due to counterparty default associated to TP as a whole	R0020	-	-	-			-	-	-
<b>Technical provisions calculated as a sum of BE and RM</b>									
<b>Best Estimate</b>									
Gross Best Estimate	R0030	-	356,769		-	-	-	-	-
Total Recoverables from reinsurance/SPV and Finite Re after the adjustment for expected losses due to counterparty default	R0080	-	66,532		-	-	-	-	-
Best estimate minus recoverables from reinsurance/SPV and Finite Re - total	R0090	-	290,237		-	-	-	-	-
<b>Risk Margin</b>	R0100	-	82,397	-			-	-	-
<b>Amount of the transitional on Technical Provisions</b>									
Technical Provisions calculated as a whole	R0110	-	-	-			-	-	-
Best estimate	R0120	-	-	-			-	-	-
Risk margin	R0130	-	-	-			-	-	-
Technical provisions - total	R0200	-	439,166	-			-	-	-

		Total	Tier 1 - unrestricted	Tier 1 - restricted	Tier 2	Tier 3
K€		C0010	C0020	C0030	C0040	C0050
<b>Basic own funds before deduction for participations in other financial sector as foreseen in article 68 of Delegated Regulation (EU) 2015/35</b>						
Ordinary share capital (gross of own shares)	R0010	140,138	140,138		-	
Share premium account related to ordinary share capital	R0030	-	-		-	
Initial funds, members' contributions or the equivalent basic own - fund item for mutual and mutual-type undertakings	R0040	-	-		-	
Subordinated mutual member accounts	R0050	-		-	-	-
Surplus funds	R0070	-	-			
Preference shares	R0090	-		-	-	-
Share premium account related to preference shares	R0110	-		-	-	-
Reconciliation reserve	R0130	191,607	191,607			
Subordinated liabilities	R0140	-		-	-	-
An amount equal to the value of net deferred tax assets	R0160	-				-
Other own fund items approved by the supervisory authority as basic own funds not specified above	R0180	-	-	-	-	-
<b>Own funds from the financial statements that should not be represented by the reconciliation reserve and do not meet the criteria to be classified as Solvency II own funds</b>						
Own funds from the financial statements that should not be represented by the reconciliation reserve and do not meet the criteria to be classified as Solvency II own funds	R0220	-				
<b>Deductions</b>						
Deductions for participations in financial and credit institutions	R0230	-	-	-	-	-
<b>Total basic own funds after deductions</b>	<b>R0290</b>	<b>331,745</b>	<b>331,745</b>	<b>-</b>	<b>-</b>	<b>-</b>
<b>Ancillary own funds</b>						
Unpaid and uncalled ordinary share capital callable on demand	R0300	-			-	
Unpaid and uncalled initial funds, members' contributions or the equivalent basic own fund item for mutual and mutual - type undertakings, callable on demand	R0310	-			-	
Unpaid and uncalled preference shares callable on demand	R0320	-			-	-
A legally binding commitment to subscribe and pay for subordinated liabilities on demand	R0330	-			-	-
Letters of credit and guarantees under Article 96(2) of the Directive 2009/138/EC	R0340	-			-	
Letters of credit and guarantees other than under Article 96(2) of the Directive 2009/138/EC	R0350	-			-	-
Supplementary members calls under first subparagraph of Article 96(3) of the Directive 2009/138/EC	R0360	-			-	
Supplementary members calls - other than under first subparagraph of Article 96(3) of the Directive	R0370	-			-	-
Other ancillary own funds	R0390	-			-	-
<b>Total ancillary own funds</b>	<b>R0400</b>	<b>-</b>			<b>-</b>	<b>-</b>

K€		Total	Tier 1 - unrestricted	Tier 1 - restricted	Tier 2	Tier 3
		C0010	C0020	C0030	C0040	C0050
<b>Available and eligible own funds</b>						
	Total available own funds to meet the SCR	R0500	331,745	331,745	-	-
	Total available own funds to meet the MCR	R0510	331,745	331,745	-	-
	Total eligible own funds to meet the SCR	R0540	331,745	331,745	-	-
	Total eligible own funds to meet the MCR	R0550	331,745	331,745	-	-
	<b>SCR</b>	<b>R0580</b>	<b>219,655</b>			
	<b>MCR</b>	<b>R0600</b>	<b>90,481</b>			
	<b>Ratio of Eligible own funds to SCR</b>	<b>R0620</b>	<b>151%</b>			
	<b>Ratio of Eligible own funds to MCR</b>	<b>R0640</b>	<b>367%</b>			

K€		C0060	
<b>Reconciliation reserve</b>			
	Excess of assets over liabilities	R0700	377,018
	Own shares (held directly and indirectly)	R0710	-
	Foreseeable dividends, distributions and charges	R0720	45,273
	Other basic own fund items	R0730	140,138
	Adjustment for restricted own fund items in respect of matching adjustment portfolios and ring fenced funds	R0740	-
	<b>Reconciliation reserve</b>	<b>R0760</b>	<b>191,607</b>
<b>Expected profits</b>			
	Expected profits included in future premiums (EPIFP) - Life business	R0770	179,978
	Expected profits included in future premiums (EPIFP) - Non- life business	R0780	-
	<b>Total Expected profits included in future premiums (EPIFP)</b>	<b>R0790</b>	<b>179,978</b>

## S.25.01.21 Solvency Capital Requirement – for undertakings on Standard Formula

K€		Gross solvency capital requirement	Simplifications
		C0110	C0120
Market risk	R0010	81,242	-
Counterparty default risk	R0020	11,353	-
Life underwriting risk	R0030	217,200	-
Health underwriting risk	R0040	-	-
Non-life underwriting risk	R0050	-	-
Diversification	R0060	(55,980)	-
Intangible asset risk	R0070	-	-
<b>Basic Solvency Capital Requirement</b>	<b>R0100</b>	<b>253,815</b>	

Calculation of Solvency Capital Requirement		C0100
Operational risk	R0130	22,904
Loss-absorbing capacity of technical provisions	R0140	-
Loss-absorbing capacity of deferred taxes	R0150	(57,064)
Capital requirement for business operated in accordance with Art. 4 of Directive 2003/41/EC	R0160	-
Solvency capital requirement excluding capital add-on	R0200	219,655
Capital add-on already set	R0210	-
<b>Solvency capital requirement</b>	<b>R0220</b>	<b>219,655</b>

Other information on SCR		
Capital requirement for duration-based equity risk sub-module	R0400	-
Total amount of Notional Solvency Capital Requirement for remaining part	R0410	-
Total amount of Notional Solvency Capital Requirements for ring fenced funds	R0420	-
Total amount of Notional Solvency Capital Requirement for matching adjustment portfolios	R0430	-
Diversification effects due to RFF nSCR aggregation for article 304	R0440	-

## S.28.01.01 Minimum capital requirement

### Linear formula component for non-life insurance and reinsurance obligations

		C0010			
MCRNL Result	R0010	0		Net (of reinsurance/SPV) best estimate and TP calculated as a whole	Net (of reinsurance) written premiums in the last 12 months
				C0020	C0030
K€					
Medical expense insurance and proportional reinsurance	R0020			-	-
Income protection insurance and proportional reinsurance	R0030			-	-
Workers' compensation insurance and proportional reinsurance	R0040			-	-
Motor vehicle liability insurance and proportional reinsurance	R0050			-	-
Other motor insurance and proportional reinsurance	R0060			-	-
Marine, aviation and transport insurance and proportional reinsurance	R0070			-	-
Fire and other damage to property insurance and proportional reinsurance	R0080			-	-
General liability insurance and proportional reinsurance	R0090			-	-
Credit and suretyship insurance and proportional reinsurance	R0100			-	-
Legal expenses insurance and proportional reinsurance	R0110			-	-
Assistance and proportional reinsurance	R0120			-	-
Miscellaneous financial loss insurance and proportional reinsurance	R0130			-	-
Non-proportional health reinsurance	R0140			-	-
Non-proportional casualty reinsurance	R0150			-	-
Non-proportional marine, aviation and transport reinsurance	R0160			-	-
Non-proportional property reinsurance	R0170			-	-

## S.28.01.01 Minimum capital requirement

### Linear formula component for life insurance and reinsurance obligations

		C0040
MCRL Result	R0200	90481

K€			Net (of reinsurance/SPV) best estimate and TP calculated as a whole	Net (of reinsurance/SPV) total capital at risk
			C0050	C0060
	Obligations with profit participation - guaranteed benefits	R0210	-	
	Obligations with profit participation - future discretionary benefits	R0220	-	
	Index-linked and unit-linked insurance obligations	R0230	-	
	Other life (re)insurance and health (re)insurance obligations	R0240	290,237	
	<b>Total capital at risk for all life (re)insurance obligations</b>	<b>R0250</b>		<b>120,550,878</b>

### Overall MCR calculation

K€		C0070
Linear MCR	R0300	90,481
SCR	R0310	219,655
MCR cap	R0320	98,845
MCR floor	R0330	54,914
Combined MCR	R0340	90,481
Absolute floor of the MCR	R0350	3,700
<b>Minimum Capital Requirement</b>	<b>R0400</b>	<b>90,481</b>